

## Chapter 3

## LAND USE

#### Main points

- Rapid population growth, urbanisation, rising incomes, and resource constraints are putting enormous pressure
  on agriculture and forests, which are crucial to food security and livelihoods. Agriculture and land use change also
  account for 24% of global greenhouse gas emissions. These factors, together with attractive opportunities to boost
  investment in well-managed land use systems, make agriculture a top-priority sector for both economic and climate
  policy, particularly in developing countries.
- Agricultural productivity needs to sharply increase to keep up with food demand. The Green Revolution boosted
  grain yields through widely applicable technological improvements, but many of the measures needed today are
  location-specific, addressing issues such as drought, pests, and salt resistance. Public funding of R&D needs to
  increase substantially; reducing input subsidies (mainly for fertiliser and water) would free up funds while reducing
  waste and negative environmental impacts.
- Policy interventions are needed to enable and encourage smallholders to adopt new technologies and practices
  under more uncertain conditions. Measures to consider include targeted climate change adaptation finance,
  agricultural insurance schemes, and more secure property rights. Landscape-level (vs. farm-level) approaches are
  needed to maintain ecosystem services and overcome market failures.
- Demand-side measures are also needed to reduce pressure on agricultural systems. On a caloric basis, a quarter
  of the world's food is now lost or wasted between farm and fork. For example, food waste reduction measures in
  developed countries could save US\$200 billion per year by 2030, and reduce emissions by at least 0.3 Gt of CO<sub>2</sub>e.
  Policy-makers should also work to reduce demand for food crops for biofuels and promote a shift in diets, away from
  red meat especially.
- Special measures are necessary to prevent further deforestation and degradation of (mainly tropical) forests, especially when promoting increased agricultural productivity. Achieving zero net deforestation could result in emissions reductions of around 3 Gt CO<sub>2</sub>e per year in 2030. Payments for ecosystem services, such as under REDD+, can play a key role in this. Private-sector engagement could also play a significant role.
- Restoring just 12% of degraded agricultural land could boost smallholders' incomes by US\$35–40 billion per year and feed 200 million people per year within 15 years. It can also increase resilience to weather shocks and reduce greenhouse gas emissions by nearly 2 Gt CO<sub>2</sub>e per year. Initiating forest restoration of at least 350 million hectares by 2030, meanwhile, could generate US\$170 billion/year in net benefits from watershed protection, improved crop yields, and forest products. This would also sequester about 1–3 Gt CO<sub>2</sub>e/year, depending on the areas restored.

#### 1. Introduction

Global demand for agricultural and forestry commodities – food, fuel, fibre, etc. – continues to surge, driven primarily by emerging and developing economies. This can be very good news for countries with abundant land and water. It provides considerable added potential for economic growth and poverty alleviation: 70% of the world's poorest people live in rural areas and depend on agriculture for their livelihoods, mostly in the tropics.¹ At the same time, it can be very worrisome for those who need to purchase their food, especially in South Asia and sub-Saharan Africa, where 40–70% of all household expenditure is on food.²

Agricultural and natural resource commodities have risen in value substantially in recent years, and there is also a growing recognition of the importance of the ecosystem services that forests and agricultural land provide, such as local and global weather and water regulation, carbon storage, and biodiversity. Yet around the world, ecosystems are under pressure from over-exploitation of key natural resources such as freshwater and soil nutrients.

Forest degradation and deforestation are particular concerns, especially in the humid tropics. Roughly a quarter of the world's agricultural land is severely degraded,3 and rapid urbanisation and population growth are also driving people to clear more forest land for timber and charcoal, and then use the land for crops and pasture, or for larger-scale agriculture.4 Inadequate soil and water management is exacerbated by loss of vegetative cover, and leads to water and air pollution, as well as erosion and landslides. Key ecosystem services such as water cycle regulation are being compromised, and the natural resource base is becoming less productive. At the same time, climate change is already posing significant challenges, increasing both flood and drought risk in many places, and altering hydrological systems and seasonal weather patterns.

To feed a growing & richer population by 2050, 70% more crop calories will be needed than those produced in 2006.

This chapter makes the case for strategic investment and policy interventions to sharply increase agricultural productivity, reduce pressures on the land, and protect and restore forests. For developing countries, especially, the stakes are very high: if they succeed, they can grow their rural economies, lift people out of poverty, and strengthen their position in global markets – while also helping reduce climate risk and protect vital ecosystem services. If they fail, billions of their people may be unable to feed themselves adequately.

We begin by examining the changing context for agriculture and forestry, including population growth, resource scarcity, and the need to both mitigate and adapt to climate change. We then review supply-side strategies to increase agricultural productivity, including new technologies and practices to increase crop yields, the role of input subsidies and other policy measures, sustainable ways to increase livestock productivity, and "landscape approaches" that boost crop yields while restoring and protecting key ecosystem services. Next, we look at demand-side measures to ease pressures on natural resources, including ways to reduce food loss and waste, alternate approaches to biofuels, and the role of dietary changes. We then examine the natural capital of forests, trends in deforestation, forest degradation, afforestation, and reforestation, and ways to scale up and accelerate positive change. Throughout the chapter, we draw lessons from success stories around the world: from Korea, to China, Niger, Brazil, Costa Rica and the United States. We end with a series of recommendations. For further discussion of some of these issues, see also Chapter 7: Innovation (biofuels) and Chapter 3: Cities (urban land use), as well as sections of Chapter 6: Finance and Chapter 8: International Cooperation.

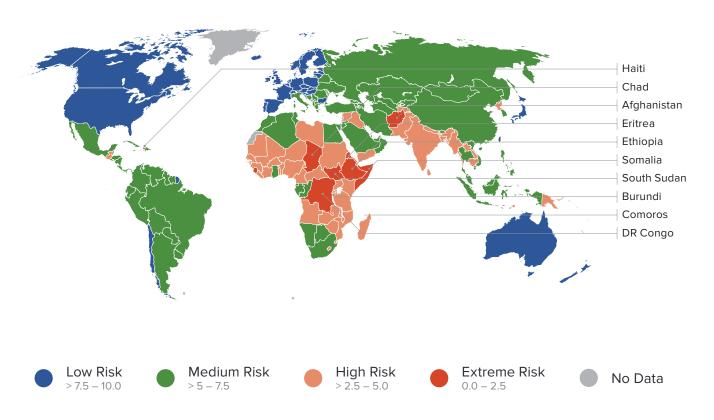
#### 2. The changing context

With the global population expected to grow by 1.2 billion by 2030, and the global middle class set to roughly double by 2030 from 2 billion today, pressures are increasing on food supplies and the underlying natural resource base. <sup>5</sup> Although the share of people living in extreme poverty has been cut in half since 1990, from 43% to 21%, <sup>6</sup> more than 1.2 billion people still lived on less than US\$1.25 (2005\$) in 2010, and more than 840 million went hungry regularly in 2012. <sup>7</sup> Figure 1 illustrates the breadth of global food insecurity in 2012.

Much of the progress we have made since the period of catastrophic famines in Asia and Africa in the 1970s and earlier<sup>8</sup> is due to extraordinary increases in agricultural productivity, driven by the "Green Revolution", a concerted, multi-decade effort to modernise farming in the developing world. High-yield varieties of rice, wheat and maize were developed and widely distributed, and the use of agricultural inputs (irrigation water, fertilisers) sharply increased. Across Asia, average rice yields nearly doubled, and wheat yields nearly tripled.<sup>9</sup>

Yet far more growth is needed. To feed a growing and richer population by 2050, 70% more crop calories than those produced in 2006 will be needed, primarily due to changes in the developing world, including dietary change. The developing world is where more than 80% of the global demand growth for field crops, fibre and beverage crops, meat, and forest products, including timber, will occur over the next 15 years. Meeting this new demand will create huge opportunities for businesses – from small local firms, to multinationals.

Figure 1: The distribution of global food insecurity in 2012



Source: Maplecroft's Food Security Risk Index 2013.<sup>13</sup> The Food Security Risk Index has been developed for governments, NGOs and businesses to use to identify countries that may be susceptible to famine and social unrest stemming from food shortages and price fluctuations. Maplecroft reaches its results by evaluating the availability, access to and stability of food supplies in 197 countries, as well as the nutritional and health status of populations.

Agriculture already plays a key role in many developing countries' economies. The World Bank found that in countries in the \$400-1,800 per capita GDP range (2005\$), many of them in Asia, agriculture was 20% of GDP on average; in sub-Saharan Africa, it was 34%, and accounted for almost two-thirds of employment and a third of GDP growth in 1993–2005. Pagricultural exports can provide crucial revenue to support development in poor countries, and they remain important even for large economies, from Indonesia, to Brazil, to the US.

Agricultural growth could come at a steep price, however. The global agricultural land area (including permanent pastures) grew by about 10% – 477 million hectares (ha) – over the last 50 years, 14 expanding into savannahs, prairies and forests. Tropical forests have been particularly hard-hit, losing carbon storage equivalent to 15% of global greenhouse gas emissions from 1990 to 2010. 15 Vital ecosystem services – water and air purification, flood protection, biodiversity, etc. – have also been compromised. And in some regions, there is little land left that is suitable for agricultural expansion. Water is a particular concern; the United Nations projects that half the global population will be living in areas of high water

stress by 2030.<sup>16</sup> Climate change will further exacerbate these challenges (see Box 1).

Agriculture, forestry and other land use are themselves major producers of GHG emissions, accounting for a quarter of total global GHGs in 2010.<sup>17</sup> Emissions from agriculture include methane from livestock, nitrous oxide from fertiliser use, and carbon dioxide (CO<sub>2</sub>) from tractors and fertiliser production (see Figure 2). As noted above, agricultural expansion is also a major driver of land use change, in particular through deforestation. It is estimated that deforestation and forest degradation were responsible for 11% of total global GHG emissions net of reforestation; if reforestation and afforestation are excluded, the impact rises to nearly 20% global GHG emissions. 18 Annual net deforestation was 5.2 million ha per year over 2000-2010.19 Between 2000 and 2010, the world lost an average of 13 million ha of forest (gross) each year to deforestation, or 5.2 million ha net of reforestation and afforestation.<sup>20</sup>

Agriculture, forestry and land use issues differ by geographic region. Farmers and forest-dependent people in higher-income countries, for example, typically have access to sophisticated insurance mechanisms, good

### Box 1: The impacts of a changing climate on agriculture and food security<sup>21</sup>

Climate change will have significant adverse effects on crop yields, livestock health and tree growth due to higher temperatures, extended heat waves, flooding, shifting precipitation patterns, and spreading habitats for pests (such as flies and mosquitos) and diseases (such as wheat and coffee rusts) that can follow even small increases in heat and humidity. Without adaptation, yields of the main cereals in developing countries are expected to be 10% lower by 2050 than they would have been without climate change. Water stress on cropping, already substantial in some areas, is likely to increase due to growing water scarcity.

Both world population and average global cereals yields have exhibited fairly constant annual increments in absolute terms since 1980, which translates to a decreasing growth rate in percentage terms. Average annual percentage growth of world population and world cereals yields between 2010 and 2030 are projected to be about 0.7% per year for cereals yields in the absence of climate

change, and population at 0.8% per year (U.N. medium variant). Even without climate change, global per capita cereal availability at projected yield growth rates will fall unless agricultural land expansion grows. With growing non-food demands for cereals and climate change, the pressures on land will be much worse.

A range of macroeconomic modelling studies suggest that the primary impact of climate change will be on the poor in tropical countries, mainly through decreased local food supply and higher food prices. The most significant impacts are projected for Africa and South Asia, where poverty is highest, agriculture accounts for a large share of employment and GDP, and adaptation investment per capita is low. But significant parts of other regions will also be affected. Generally, the lower the capacity of people to adapt to climate shocks, the larger the negative impacts. Fears of such impacts can lead to excessive risk aversion, which can keep both people and regions locked into patterns of poverty and resource degradation.

infrastructure, supportive government institutions, investments, and policies informed by data. They are a small part of highly diversified economies with ample opportunities beside farming or forestry. Adapting to climate change and building resilience will not always be easy, but they have plenty of support and resources. The same is true of a growing number of rural people in the emerging economies of Eastern Europe, Asia and Latin America.

In much of Africa, large parts of South Asia, and significant pockets elsewhere, the majority of the population are smallholder farmers or forest-dependent people living at the economic margin. In sub-Saharan Africa (excepting South Africa), 20% of people live on less than US\$1.25 a day and fewer than 10% have access to any form of insurance; in more than half of these countries, formal crop insurance policies are not available at all.<sup>23</sup> Combined with above average climate variability and below-average infrastructure, these factors can make both farmers and governments highly risk-averse, hindering rural development. Short-term food security takes priority over investments that would bring higher and more sustainable growth over the longer term. Climate change exacerbates the problem.<sup>24</sup>

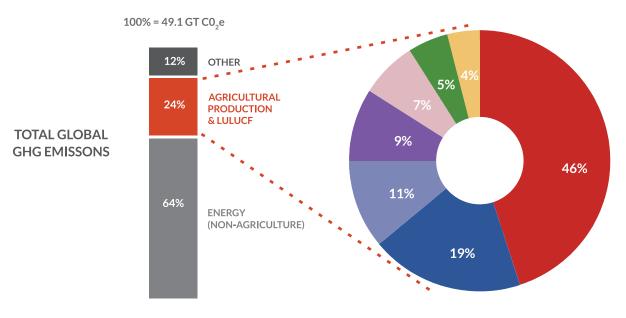
Dealing with climate change in places with concentrations of rural poor will require programmatic approaches at scale that lower the risks for smallholder farmers and forest dwellers who pursue economic opportunities – for example, by engaging with markets instead of focusing only on subsistence food production. Some of these measures can produce "triple wins" of higher productivity,

greater resilience, and increased carbon sequestration, as will be discussed later in the chapter. They require tailored institutions and safety nets, however, appropriate for low-income, low-density, and low-infrastructure conditions.

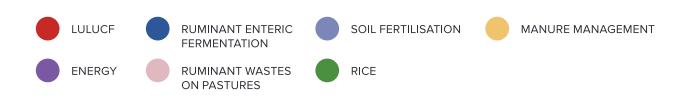
In many cases, it will be necessary to pool risks and financing with entities outside the local farm and forest systems involved, as risks are typically highly covariate over large distances and local resources are meagre. Several African countries, such as Ethiopia and Mali, have done a tremendous amount using their own national resources, but an adequate response will require substantial external finance. Across Africa, the need for agricultural adaptation finance is estimated at US\$10 billion or more per year.<sup>25</sup> For context, bilateral aid by OECD members to Africa in 2012 for adaptation in all sectors was US\$1.6 billion, and the five largest multilateral funds specialising in adaptation finance have disbursed US\$40 million per year for agriculture in Africa over the last 10 years. 26 Funding needs in the Asia and Pacific region for adaptation in agriculture were estimated by the Asian Development Bank at US\$3.5 billion in 2009.27

There are clearly compelling reasons to invest strategically in the agriculture and forestry sectors, particularly in developing countries. The sections that follow explore a number of opportunities to boost agricultural outputs. Many of these measures would also ease pressures on natural resources, reduce GHG emissions and make farming systems more resilient in a changing climate.

Figure 2: Global AFOLU greenhouse gas emissions by sub-sector (2010)







Source: World Resources Institute analysis based on UNEP, 2012; FAO, 2012; EIA, 2012; IEA, 2012; and Houghton, 2008, with adjustments. $^{22}$ 

## 3. Supply-side measures in agriculture

#### 3.1 Increase crop yields

The Green Revolution has transformed agriculture around the world, but many farms in the developing world are still operating well below their economic potential. If we are to launch a second Green Revolution, however, it will need to address the extra constraints imposed by a degrading land base, water scarcity, and other drought- and heat-related issues. Often the problems will be very location-specific, such as increasing salinity from waterlogging or ocean intrusion, or particular pests or plant or animal diseases. Success can have major impacts on regional development and land use change, as shown in Box 2 for soybean development in the Brazilian Cerrado.

Globally and in specific regions, rapid advances in biological sciences are opening up great possibilities for developing new, more productive and resilient crop varieties. New technologies are making it possible to quickly screen huge volumes of material for desired traits and then to cross-breed them into seeds, revolutionising the business.<sup>29</sup> Breeders have developed methods for mapping and labelling portions of plant DNA associated with useful traits such as drought tolerance or pest resistance. This permits identification before a plant has grown of those seedlings that are most promising for further breeding.

Innovation through large global science partnerships can help break major barriers to further progress in increasing crop yields. An example is "C4 Rice", a multi-disciplinary, multi-centre partnership that hopes to transfer the "super charged" C4 two-cell photosynthesis of crops such as maize to rice, a single-cell C3 photosynthesis crop. If successful, the outcome will be germplasm that crop breeders in individual countries can use to develop adapted varieties that greatly boost yields and reduce water and fertiliser needs.<sup>30</sup>

A key collaboration focused on tropical food crops is the Consultative Group on International Agricultural Research (CGIAR), a US\$1 billion-a-year global agricultural research partnership involving 15 research

#### Box 2:

## Technological change in crops leading regional development: soybeans in the Brazilian Cerrado<sup>28</sup>

The Cerrado biome of central Brazil was traditionally considered unfit for large-scale agriculture due to its poor, acidic soils. The Brazilian agricultural innovation system developed soybean varieties resistant to aluminium and to the tropical climate in the 1960s and 1970s. The new varieties could achieve yields two or three times larger than those in southern Brazil.

Cultivation of soybeans in central Brazil soared after 1970, leading to a roughly 40% increase in labour and land productivity in the region from 1970 to 1985. It induced shifts in land use from pasture to crops, and linked the region to international markets at a time when global demand for soybeans was growing rapidly. The new technologies required more skilled labour, requiring intensive use of fertilisers and mechanisation. This accounted for 30% of the increase in educational attainment in the region from 1970 to 1991, through both local knowledge transfer and in-migration.

On the flip side, the first official Brazilian government survey of the state of the Cerrado using satellite imagery found that some 47% of the natural vegetation had been lost by 2008. This inevitably has serious consequences for loss of carbon and biodiversity from a places in the world that has traditionally been considered highly biodiverse and carbon-intense. There is no free lunch.

centres. CGIAR centres were instrumental in the original Green Revolution. They bring together high-level scientific capacity, significant funding, and institutional memory on developing-country agriculture and natural resource management. This enables them to provide farmers with vital science and technology support.

For example, CGIAR's International Rice Research Institute developed a variety of rice (known as "Scuba rice" or, formally, "Sub-1") that can withstand submersion in water, a common situation as floods are increasing in rice-growing regions of South and Southeast Asia. The variety was introduced in India in 2008 after 10 years of development, and 5 million farmers in the region have now adopted Sub-1 varieties. Similar innovations could be invaluable in addressing other major challenges, such as saltwater intrusions in the great river deltas of Southeast Asia.

Improved agricultural practices are also increasing crop yields. For example, scientists have known for many years that paddy rice yields in the tropics can be increased by alternately wetting and drying the crop in key periods during the growing season.<sup>33</sup> A formalisation of these soil, water and nutrient management principles was developed

in Madagascar in the early 1980s, called the System of Rice Intensification (SRI). Along with alternate wetting and drying, it includes reducing seeds used per unit area, reducing synthetic fertiliser input, and applying organic manures instead. The practice seems to have worked well in Madagascar, and by 2011, it was also reportedly used in 1 million farms in Vietnam, with average yield increases of 9–15%, and reductions in inorganic fertiliser use of 25% and water of 33%

SRI is very labour-intensive, however, and requires precise knowledge and timing, as well as reliable water access on demand. It is also likely that SRI is only suited to specific locations, so the opportunities for scaling it may be limited. This and Scubarice are examples of how the next Green Revolution is likely to require more location-specific approaches than the original Green Revolution. This will place even heavier demands on national agricultural innovation systems for varietal development, capacity-building, and communication with farmers.

The potential economic benefits, however, are substantial. For example, achieving a 10% yield increase (well within historical experience) from a new technology or practice on half of all rice fields could add about US\$10 billion/ year to farm incomes in current prices and yields by 2030, mostly on small farms and in Asia.<sup>36</sup> Similarly, since rice production now accounts for an estimated 28% of all freshwater use by humans, a one-third savings on farm water use (if it were possible) on 50% of all rice area could free up the equivalent of 7% of total agricultural water use or 4–5% of global freshwater currently used for all purposes.<sup>37</sup>

In 2008, governments only spent US\$32 billion globally on agricultural R&D; privatesector funding added another US\$18 billion

With some crops, such as maize and wheat, the private sector may play an important role in innovation, as there is a market for hybrid seed, and research on these crops may also have more global (rather than region-specific) applications. However the returns to deploying new technologies on the small farms that predominate in most of Africa and Asia are low, and access to credit is often difficult. Thus there is also a need for public support for scaling-up these commercially viable technologies in some regions or with some farms. For the major cereals, research programmes supported by the CGIAR are critical, especially as traits that will enable adaptation to climate change are added to those being sought.

Public-sector support is also crucial, particularly for rice and various "orphan crops" – some starchy root crops, vegetables, legumes, and other crops of little global market value. Yet in 2008, governments only spent US\$32 billion globally - including US\$15.6 billion (2005) PPP) in developing and emerging economies. Privatesector funding added another US\$18 billion (2005 PPP), primarily in developed countries, according to a global assessment for 2008 done in 2012.38 Investment levels have increased since the global food crisis of 2008; although there is no comprehensive estimate, trend growth in CGIAR funding and in a few major countries, such as China, public spending in 2014 is likely to be closer to US\$20 billion.<sup>39</sup> To put this in context, OECD governments provided US\$259 billion in support to farmers in their own countries in 2012.40 Agricultural R&D accounts for only 3% of public R&D in advanced economies, much less than allocated to sectors such as energy (4.2%), industrial production (6.3%), and defence (24.9%).41

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The returns on agricultural R&D can be substantial. An independent meta-evaluation of CGIAR-financed food crop research in developing countries from 1971 to 2007, worth US\$7 billion in 1990 prices, found it had "significantly demonstrated and empirically attributed" minimum benefit-cost ratios of 2:1, and "plausible extrapolated" benefits of up to 17:1 overall. There is considerable scope to increase funding for agricultural R&D to increase productivity and resilience, whether through multilateral, regional or national institutions.

Large countries can plausibly operate large fully integrated agricultural research systems, as do Brazil, China and India. Smaller countries need to find and nurture opportunities for regional and international collaboration. Innovation will remain central to solving the increasingly complex issues involved. And there is a continuing need for public support to upstream agricultural R&D of relevance to developing countries. CGIAR is a critical institution in this regard, coordinating efforts across more than three dozen donors, targeting priorities, avoiding needless duplication, and maximising synergies.<sup>43</sup>

## 3.2 Shift input subsidies to delivery of public goods

Many countries subsidise key agricultural inputs – irrigation water, fertiliser, etc. – in an effort to boost

productivity, but a growing body of evidence suggests these subsidies can also lead to waste and environmental damage. Policy changes could increase the efficiency of agricultural production and reduce GHG emissions. For example, while synthetic fertilisers are critical to agricultural intensification, they are also subject to overuse, particularly when subsidised, degrading the resource base. In 2010, synthetic fertiliser use also accounted for nearly 1.3 Gt  $\rm CO_2e$  of emissions, and this figure is growing. 44

In China, a life-cycle assessment of fertiliser use in 2013 found that nitrogenous fertiliser-related emissions, including the energy used to produce fertilisers, accounted for 7% of total GHG emissions. For every tonne of N-fertiliser produced and used in China, 13.5 tonnes of CO<sub>2</sub>e ends up being emitted (rather than absorbed through crop production), compared with 9.7 tonnes of CO<sub>2</sub>e in Europe. The study found that reducing over-application of fertilisers, combined with better water management, could reduce Chinese national GHG emissions by 2% or more, without any loss of food output.<sup>45</sup> Yet in 2012, agricultural subsidies in China rose to US\$73 billion, or 9% of agricultural output; at least US\$18 billion of these are payments based on input use.46 India provided roughly US\$28 billion in input subsidies to nitrogenous fertilisers and electricity for pumping agricultural water in 2010.47 Input subsidies are also common in industrialised countries: OECD country governments paid farmers US\$32 billion based on input use in 2012.48

Phasing out input subsidies would incentivise better, more targeted input use, reducing associated pollution and GHG emissions and saving farmers money, since they pay for inputs even if they are subsidised. Potential GHG emission reductions of 200 million tonnes of  $\rm CO_2e$  per year have been estimated from more efficient use of fertilisers in China alone<sup>49</sup> and close to 100 million tonnes of  $\rm CO_2e$  per year from more efficient use of water in India.<sup>50</sup> Further benefits could be achieved if funds now spent on these subsidies were redirected to support underfunded public goods such as research and extension; however, such support has shrunk in recent years, even as subsidies for private goods such as fertiliser have expanded.<sup>51</sup>

The situation in sub-Saharan Africa is different, however. There, synthetic fertiliser use in 2013 was estimated at 9-10 kg/ha, compared with an average of 150 kg/ha in Asia.<sup>52</sup> Only about 6% of the crop area in Africa was irrigated in 2011, compared with 48% in Asia.<sup>53</sup> A number of countries in Africa have subsidised fertiliser in an attempt to increase usage, and this can help under some conditions, where use is limited by volatile international fertiliser prices, low commercial development, thin input markets, lack of knowledge, illiquidity, etc., and there are clear exit strategies.<sup>54</sup> However, the same analysis

also suggests that the reasons for low usage are often more complex than temporarily high purchase prices or missing financing that might be addressed by subsidies, and that the opportunity cost of subsidies can be large, as other investments might better address the underlying problems.

#### 3.3 Increase livestock productivity

Robust and growing demand for meat and milk, with modest price increases, create significant opportunities for producers who can access the relevant markets, including low-income rural people who raise livestock.<sup>55</sup> Global meat consumption grew at 2.3% per year from 2004 to 2013, and is projected by Organisation for Economic Cooperation and Development (OECD) and the UN Food and Agriculture Organization (FAO) to rise by 1.6% per year from 2014 to 2023, in a context of continued high prices resulting from rapid growth in Asian demand and negative disease, feed and other production cost impacts on the supply of US beef and pork.<sup>56</sup> Even with the rise of largescale livestock operations in many developing countries, rapidly rising domestic demand can also benefit local small-scale producers, who may work together with larger formal sector producers or processors.<sup>57</sup>

However, the livestock sector is subject to the same "resource crunch" affecting crop production and forests. The supply of grain-fed meat and milk rose rapidly over in the two decades up to 2008, as global livestock prices were rising relative to feed costs, due primarily to rapid growth in Asian demand for meat and milk.<sup>58</sup> Going forward for the next decade or so, livestock prices (and cattle prices in particular) are likely to continue to rise, although there is more uncertainty around future feed costs. <sup>59</sup> Livestock farming is also currently responsible for more than half of direct agricultural emissions (excluding land use change), and over 7% of total global GHGs (see Figure 2). Roughly four-fifths of livestock emissions are associated with ruminants such as cattle, water buffalo, sheep and goats.<sup>60</sup>

There are four significant pathways for achieving economic growth from livestock production. The first three also have the benefit of mitigating GHG emissions. The fourth mitigates livestock emissions only if it is combined with one of the first three.

#### 1. Promoting more efficient beef and dairy production to meet growing demand for beef and milk will increase incomes and use fewer resources per unit of output to produce it.

There is an important and scalable opportunity for increasing the productivity of cattle and dairy operations on large areas of pasture in Latin America, especially Brazil, where pasture productivity is estimated to be currently only at one-third of potential.<sup>61</sup> There are also large variations in the efficiency of pasture use across farms within ecological regions of Brazil – in fact, larger

on average than between regions.<sup>62</sup> Treating pasture with lime and fertiliser, introducing improved grass, legumes, and leguminous shrubs, improving health care, and adding shade trees could boost productivity to at least half of potential, enabling a 50% increase in cattle exports.<sup>63</sup> These technologies will have considerable latitude to spread as beef continues to rise in price. However, it will also be critical to ensure that any adjacent common land is not illegally cleared for beef as a result of increased profitability.<sup>64</sup> This pathway would also decrease GHG emissions per unit if pursued in conjunction with the second pathway.

### 2. There is significant scope for reducing per unit ruminant emissions while improving efficiency of production.

There are already large differences across regions: a kilogram of beef produced in Eastern Europe generates 14 kg of CO<sub>2</sub>e GHG emissions on average, compared with 77 kg in South Asia and 29 kg in North America. 65 Within individual regions and farming systems, it has been estimated that if the bottom 75% of producers in terms of GHGs adopted the practices of the top 25%, global GHGs could be lowered by 0.2-1 billion tonnes of CO<sub>2</sub>e, depending on the price of carbon.<sup>66</sup> There are several existing options for improving the quality and digestibility of forages and fodder, reducing emissions of enteric methane and improving daily weight gains, so animals can be brought to market sooner. Technologies with the most potential are feed additives, forage management (including new introductions and rotational grazing), increased efficiency in the age structure of herds, and breeding.

Adopting these measures and learning from higher performers is in farmers' own financial interest, but effecting change will require building knowledge among farmers, helping them secure finance for upfront investment costs, and overcoming risk aversion. Forthcoming work by the FAO suggests that at least 150 million tonnes  $\mathrm{CO}_2\mathrm{e}$  of annual livestock emissions can be abated without compensating producers, and that a further 100 million tonnes of reductions could be induced by paying farmers US\$20 per tonne of  $\mathrm{CO}_2\mathrm{e}$ .

## 3. Increased efficiency in producing pork, poultry and eggs would save resources and help shift relative price incentives to favour less GHG-intensive meats.

Pork and poultry are less GHG-intensive than beef and mutton, and lower prices and higher quality could encourage a shift in consumer demand.<sup>68</sup> The "Livestock Revolution" of the 1980s and 1990s mostly transferred industrial-grade pig and poultry production systems and genetics from the US and Europe to developing countries through private-sector investments; the latter were made profitable by rapidly rising local demand and relatively cheap feed grains. This also helped shift meat consumption in developing countries in relative terms, to a larger share of grain-fed poultry and pork instead of grass-fed mutton

and beef.<sup>69</sup> There is scope to further reduce supply-chain transaction costs to increase productivity and facilitate market access for pork, poultry, eggs, and other lower-GHG animal protein sources.

Vertical integration in particular allows a measure of branding; confidence in the genetics of the animals, feeds and hygienic practices (typically supplied by the contracting organisation), trust-building through contractual relations, and enforcement. For pork, poultry and eggs, the usual solution is contract farming. Contract farming for poultry and eggs is now pervasive in the US, Latin America and Asia and is being spread to Africa. Spreading this further could lead to better access to markets for smallholders and more efficient, lower-cost production. World meat production in 2013 is estimated at 308 million tonnes, of which 22% is bovine meat and 4% is ovine. If 50% of bovine and ovine meat consumption switched to poultry on a kg by kg basis by 2030, a net emission savings of 0.9 Gt of CO<sup>2</sup>e could be achieved.

# 4. Producers in emerging and developing economies would benefit from being able to sell livestock products to high-value markets through one of the major multinational groups, particularly given the concentration of the global meat industry in recent years.

If these multinational enterprises emphasise reducing the GHG emissions associated with their meat sourcing, as seems likely to happen, countries that wish to benefit from this growth pathway will also have an additional incentive to pursue the first three.

A trend is emerging where developing countries can add value to livestock production by developing the sanitary and environmental credentials needed to attract both orders and investment from major international firms. Only one-tenth of meat production is traded internationally by weight, compared with more than one-third of even more perishable fish.<sup>74</sup> This is largely due to the sanitary (distinct from food safety) issues discussed in Box 3.

Meat trade has nonetheless grown by 40% in the last decade, <sup>75</sup> and pressures are building for changes in both technologies for disease control and regulations. At the same time, the global meat industry is increasingly concentrated: the top 10 meat-centred multinationals had revenues approaching US\$200 billion in 2013. <sup>76</sup> Three of these were also members of the Consumer Goods Forum (CGF), an industry association representing roughly 400 of the world's largest retailers, manufacturers, and service providers with combined annual sales of €2.5 trillion, with a proven interest in promoting food safety and environmental sustainability in their supply chains. <sup>77</sup> Being a competitive supplier to this kind of firm will thus require investments in food safety and sustainability, many of which can be addressed via the other three pathways discussed above.

#### Box 3:

## Animal health innovations will influence livestock markets in the coming years

A major market barrier, and one that hampers the scale-up of more efficient production techniques, is the fact that globalisation has led to the rapid transmission of animal disease across borders. For example, an Indian variety of foot-and-mouth disease was associated with more than £8 billion in public- and private-sector losses in the UK in 2001. And of the thousands of diseases known to affect humans, about half are thought to be transmissible between livestock and humans, or "zoonotic". Well-known examples are avian influenza and SARS, but there are many others.

Disease concerns and associated animal health barriers have segmented global meat markets into "disease-free without vaccination" and "with vaccination" categories. The latter countries cannot export livestock or livestock products to the former countries under current regulations, which typically limits exports from developing to developed countries and even within groups of developed and developing countries. Globalisation of markets is creating new pressures to move animals and animal products across borders, with new concerns also emerging about disease transmission. Climate change itself will also help redraw the distribution of diseases as fungi, parasites, and insect vectors expand into new habitats.

How both the technologies and sanitary regulations evolve will determine who benefits from investments in disease surveillance and other animal health measures. The latter are critical to determining who can meet the rising demand for meat products in major markets (for example, the US is precluded from shipping beef to China as of this writing, and until July, so was Brazil). 80

This is no longer just a matter of interest to traditional meat exporters; Indian beef shipments nearly tripled between 2008 and 2013, and India is now the world's second largest beef exporter, with a one-fifth global market share by weight. India is also the fourth largest exporter of eggs. How vaccines are developed for key diseases will be critical for determining how markets develop. The fact that an animal is vaccinated under current technology significantly lowers its potential market value in international trade.

## 3.4 Landscape approaches for ensuring sustainable water and land for farming and people

The next Green Revolution will have to address the consequences of the widespread and increasing degradation of productive landscapes for agricultural productivity and resilience, including the loss of key ecosystem services such as clean and abundant fresh water and air. The immediate drivers of land degradation

are increasing mono-cropping, pollution, nutrient mining, uncontrolled grazing and wood-cutting on common areas, inappropriate tillage, erosion from rainfall runoff, and misapplication of chemicals.<sup>81</sup>

Agricultural land degradation is bound up with soil structure changes that can affect water retention, increase toxicity from salinisation and pollution, and result in nutrient depletion. These are very hard to measure accurately, but estimates are that about one-quarter of agricultural land globally is now severely degraded, unable to provide the ecosystem services it once did, including growing crops at reasonable levels of productivity for the land in question.<sup>82</sup> In-depth case studies in China, Ethiopia, Mexico, Uganda, Rwanda, Chile, and Indonesia estimated declines in overall agricultural productivity due to degradation in 2003 to be 3–7%, an order of magnitude larger than the estimated cost of remediation.<sup>83</sup>

The technologies discussed earlier in this section, such as specialised crop breeding and improved management practices, can help address land degradation at the farm level, as they directly enhance productivity and resilience. This "double win" can arise from a seed that promises both higher yields and greater drought resistance. But there are also practices that add organic matter to the soil and control water runoff, jointly improving water retention and soil fertility. When these practices involve net additions to carbon sequestration in soils and above ground in trees, they produce "triple wins" that include mitigation as well as increased productivity and resilience. This is the essence of "climate-smart agriculture".84

Collective action across a rural landscape can also be crucial. In many cases, the negative impacts of unsustainable practices on one farm can spill over, such as when a farmer cuts down the trees at the top of a slope, affecting the flow of water to farms at the bottom. Conversely, planting trees at the top of the slope could achieve "triple wins" at the landscape level, but not fully pay off for the farmer who planted them. To encourage such actions, there is a need for solid institutions and leadership to ensure that losers are compensated, and that those who need to take action have incentives to do so.

Many "climate-smart" interventions involve trees – planting trees on farmland (for fruit, timber, shade, soil improvement, and other purposes), and/or restoring and protecting forests around agricultural areas. Trees play a crucial role in producing the ecosystem services needed for agricultural productivity and resilience, and a growing body of agroforestry research and practical experience is showing the economic benefits of greater collaboration between the agriculture and forestry sectors. Forest conservation and restoration will be discussed in greater depth in subsequent sections; here we focus on landscape approaches that use trees through agroforestry as part of an overall strategy to improve agricultural productivity

and build resilience. Agricultural landscape restoration might also include mosaic restoration of forest at the top of steep slopes to hold soil, retain water, and provide windbreaks; this topic will be dealt with in more detail in the forest section.

Niger offers a prime example of a successful landscapelevel intervention combining improved land and water management with agroforestry. Roughly 60% of Niger's population lives on less than US\$1.25 (2005\$) a day, and most farms there are very small. Since the 1990s, farmers in the Maradi and Zinder regions have interplanted nitrogen-fixing trees on cropland, or allowed roots and stumps to regenerate, increasing tree and shrub cover 10- to 20-fold. The strategy has significantly increased agricultural productivity on 5 million ha of farmland, and helped restore at least 250,000 ha of severely degraded land that had been of little use for agriculture or forestry. Sustainability also increased, as at least one-quarter of producers in the area adopted improved natural resource management techniques.85 Biodiversity was expanded and soil fertility improved measurably in the entire area.

A growing body of research and practical experience shows the economic benefits of greater collaboration between agriculture and forestry.

Thus, some of the world's poorest people became substantially better off. Recent evaluations have found that farmers in the affected regions of Niger now regularly produce at least 100 kg/ha more grain than previously, other things equal, about 20% of 2010 grain yields in the zone, 86 and even twice as much as before with micro-dosing of fertiliser. Gross real annual income in the region has grown by US\$1,000 per household for over a million households, more than doubling real farm incomes and stimulating local non-farm services.87 Yet all of this required only modest additional government spending or business investment. The main driver was revised legislation on tree ownership; giving farmers more control of the resource provided them with incentives for better care of the trees and sustainable partial harvesting of branches, which allowed the trees to keep growing.

Korea, now a developed country, was deeply impoverished when it emerged from decades of armed struggle and natural resource degradation in the 1950s. Great attention was then put on industrial development and reforestation, originally for firewood (see Box 6 on the latter). Rural economic and social development fell

behind urban areas, and in the 1970s the government launched the highly acclaimed New Village Movement (*Saemaul Undong*), that was to serve elsewhere as a model for rural development through village empowerment in later years. <sup>88</sup> Participation was voluntary, and the main intervention was technical training and assistance with improving participatory village decision-making processes and cooperation in using locally sourced and government development monies, with high success in boosting village incomes (and carbon sequestration through forest restoration) over the years. This was in fact a significant contribution to the development of a productive landscape approach to dealing with degraded soils and degraded forest. <sup>89</sup>

The Loess Plateau projects in China are a particularly impressive example of collective action to stem and reverse land degradation. Deforestation, degradation of grasslands, overgrazing and cultivation of marginal land had led to huge soil erosion problems in China, reducing grain production by an estimated 5.7 million tonnes per year in the late 1980s, and increasing flood and landslide risks. One of the most degraded areas was the Loess Plateau, a region of about 640,000 km² covering four of China's poorest interior provinces and parts of Inner Mongolia. At the time, the Loess Plateau was a major source of air-blown dust in Beijing and silt for the Yellow River (almost 1.5 million tonnes per year).

To tackle the challenge, the Chinese Ministry of Water Resources and the World Bank worked together to produce two watershed rehabilitation projects spanning 1994 to 2005, and between them mobilised US\$298 million in Bank funds and US\$193 million in Chinese government funding. The key elements of the projects were to halt the activities that led to degradation, in particular planting on steep slopes, tree-cutting, and free-range grazing of goats, and to actively encourage regeneration. Land tenure responsibilities and benefits were clarified. Earth-moving equipment was brought in to replace the farmers' hand-dug terraces, which crumbled each year, with more stable terraces three or four times as wide (6–12 metres). Land that was unsuitable for grain production was planted with trees or shrubs instead, or allowed to grow wild again, resulting in large-scale reforestation and grasslands regeneration. To ensure local buy-in and sustainability of the projects, farmer groups and county-level government entities were fully engaged in decisionmaking and implementation.

The World Bank estimates that the projects lifted more than 2.5 million people out of poverty and boosted incomes from about US\$70 to about US\$200 per person per year through agricultural productivity gains and diversification. Per capita grain output rose from 365 kg to 591 kg per year, and the employment rate increased, from 70% to 87%. <sup>93</sup> Water retention was increased,

making farms more resilient to drought. Soil erosion was curbed on 920,000 ha, and soil losses were reduced by 60–100 million tonnes per year. Soil carbon storage also increased, mostly due to the restoration of forests and grassland. Moreover, the approaches developed through the project have been applied more broadly across the Loess Plateau – where, as of 2008, more than half the degraded area had been restored – and in the Yangtze and Pearl River Basins. S

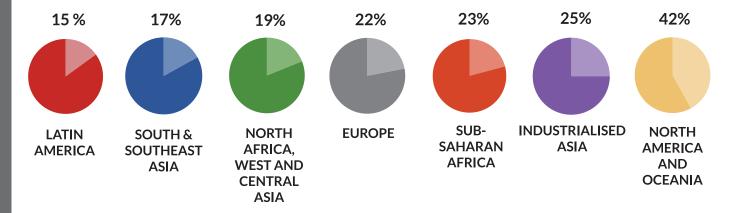
Scaling-up landscape approaches to agricultural "triple wins" has both technical and resource issues, and benefits greatly from having policy-makers being able to see impressive changes first-hand. An important achievement of the Loess Plateau watershed projects was that the Government of China decided to scale up some elements nationally. Starting in the Loess Plateau itself in 1999 as a flood control measure and then nationwide in 2002 as a restoration tool, the Chinese national US\$40 billion "Grain for Green" programme pays farmers for not planting on steep slopes and encourages good practice in water and land management. Twenty million people are reportedly now affected, with the reported payments made during the early years of restoration being the cash equivalent of US\$500 plus 1.5 tonnes of physical grain per ha concerned, to compensate for lost production until the tree seedlings grew large enough to provide income from fruit or branches. 96

Technical estimates suggest that the agroforestry and water harvesting approaches that have done so well in Niger could be scaled up to cover another 300 million ha in sub-Saharan Africa. The World Resources Institute estimates that this scale-up could provide 285 million people an additional 615 kcal per day per person in the zones concerned. It is already starting to occur in the Sahel as news of Niger's success begins to spread.<sup>97</sup>

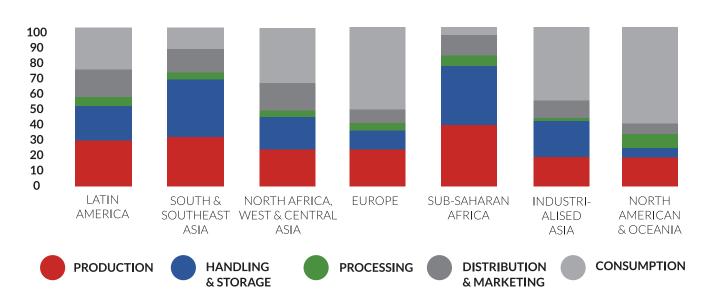
One challenge is the political support that ensures stakeholder participation and collaboration, and ultimately facilitates funding access. This was vital in the Loess Plateau, where winners and losers needed to be identified and benefits redistributed to overcome resistance to the initiative. Funding for integrated landscape investment will also be essential, including from the private sector, to achieve the scale needed. A recent review supported by the United Nations Environment Programme (UNEP) examined 29 integrated landscape initiatives and 250 financial institutions that support landscape approaches in agriculture. 98 The review identified finance provided by public and private financial actors, from NGOs to investment banks. Almost all cases involved publicprivate partnerships, and in most cases, the private sector recognised that returns would be positive, but lower than if social and environmental benefits were fully compensated in the marketplace. On the other hand, these partnerships created trust and helped firms

Figure 3: Food loss and waste by region and stage in the supply chain (% of the lost or wasted calories)

#### Share of total food available that is lost or wasted



#### Stage in supply chain share of loss



Sources: Lipinski et al., 2013, and WRAP, 2013. 104

resolve serious local problems such as upstream water pollution by smallholders, which otherwise could affect their operations.

The International Platform for Insetting (IPI) was pioneered by Vittel in France to try to overcome some of the financial and technical knowledge constraints for landscape investment in developing countries. It operates where there is potential to create significant shared value with smallholder farmers through higher-value crops such as coffee, cocoa, fruits, flowers and rubber, or where there is a need for ecosystem services such as clean water. Unlike companies that buy carbon offsets, these companies work directly with farmers to integrate measures to reduce GHGs or provide ecosystem services into their own operations. Projet Pur, an international

collective based in France, provides implementation support to companies in the field. The Nestlé example above is an IPI "insetting" activity implemented in conjunction with Projet Pur. IPI is relatively new, but it is already working with five major corporations around the world.

#### 4. Demand-side measures

Increasing food security is not just about increasing food supply; it is also about reducing inefficient or unnecessary demand for food crops and livestock. Three key demandside strategies can reduce economic costs while benefitting the climate: reducing food loss and waste, reducing biofuel demand for food crops, and shifting toward more healthy diets.

#### 4.1 Reduce food loss and waste

On a caloric basis, an astounding 24% of all food intended for human consumption is lost or wasted between the farm and the fork. 100 In developed regions, more than half of this loss and waste occurs "near the fork" - at market or at the point of consumption. Examples include food that spills or spoils at market, food that expires while still unsold in the store, and cooked food that is not eaten in homes or restaurants. In developing regions, about two-thirds of this loss and waste occurs "near the farm"during harvest, storage and processing. Examples include fruits bruised during picking, and food degraded by pests, fungus, or disease (Figure 3). This huge level of inefficiency throughout the supply chain carries significant costs. For instance, food waste at home and at restaurants costs the average household in the UK £700 per year. 101 In the US, an estimated \$161.6 billion worth of food was wasted at the retail and consumer levels in 2010. 102 Globally, the FAO estimates that food worth about US\$750 billion is lost or wasted annually, based on 2009 producer prices. 103

This inefficiency has significant social and environmental impacts as well. It exacerbates food insecurity and malnutrition, particularly in countries or locales that already find it difficult to adequately feed their populations. And food that is ultimately lost or wasted consumes about a quarter of all water used by agriculture,  $^{105}$  requires cropland area the size of Mexico,  $^{106}$  and is responsible for 3.3 billion tonnes  $\rm CO_2e$  of global GHG emissions.  $^{107}$ 

But huge inefficiencies signal huge savings opportunities. The UK has reduced its household food waste by 21% between 2007 and 2012 – even as the number of households increased by nearly 4%. This reduction saved roughly £3.3 billion (US\$5.3 billion) in 2012 alone, and avoided 4.4 million tonnes  $CO_2$ e of emissions. <sup>108</sup>

In the developing world, the priority needs to be to reduce post-harvest losses during storage and handling. Improvements in transport infrastructure, IT and storage technology for larger-scale operations are gradually being adopted, perhaps slowed by the fact that much of the large-scale storage in developing countries since 2008 has been for public long-term security stock purposes that do not attract private capital for improvements. And dealing with grain storage losses in places such as the interior of Africa means getting to the farm level, as 70% of grain storage is done on-farm in small farms. <sup>109</sup>

At the global level, in order to scale up food loss and waste, governments and companies need to start by consistently measuring where and how much food is being lost or wasted within national borders and along food supply chains. What gets measured gets managed. Second, governments, intergovernmental agencies and companies need to increase investment in low-cost, low-emission technologies for storing food in low-income and

middle-income countries, and in improved food inventory systems everywhere. For example, farmers in West Africa are beginning to make widespread use of airtight, reusable plastic storage bags to prevent insects from damaging cowpeas. These farmers have seen an average increase in cowpea-related income of 48%, and cowpeas that had been stored in these bags generally fetch a price 5–10% higher than those stored by other methods due to higher quality. Similar approaches are being used for in-village grain storage in the Sahel.

Third, food retailers need to push their suppliers to squeeze waste out of their food supply chains and educate consumers on how to avoid wasting food at home. The UK's leading food retailers are already showing how this can be done. Some may be concerned about lost sales, but recent studies in the UK indicate that consumers who reduce their household food waste are "trading up", spending about half of their savings on higher-value – which often means higher-margin – foods in the store. 111 Finally, more food that now goes to waste can be put to good use if governments in high-income countries support "Good Samaritan" laws and/or tax breaks to facilitate or encourage donations of excess food by restaurants and supermarkets.

#### Globally, the FAO estimates that food worth about US\$750 billion is lost or wasted annually.

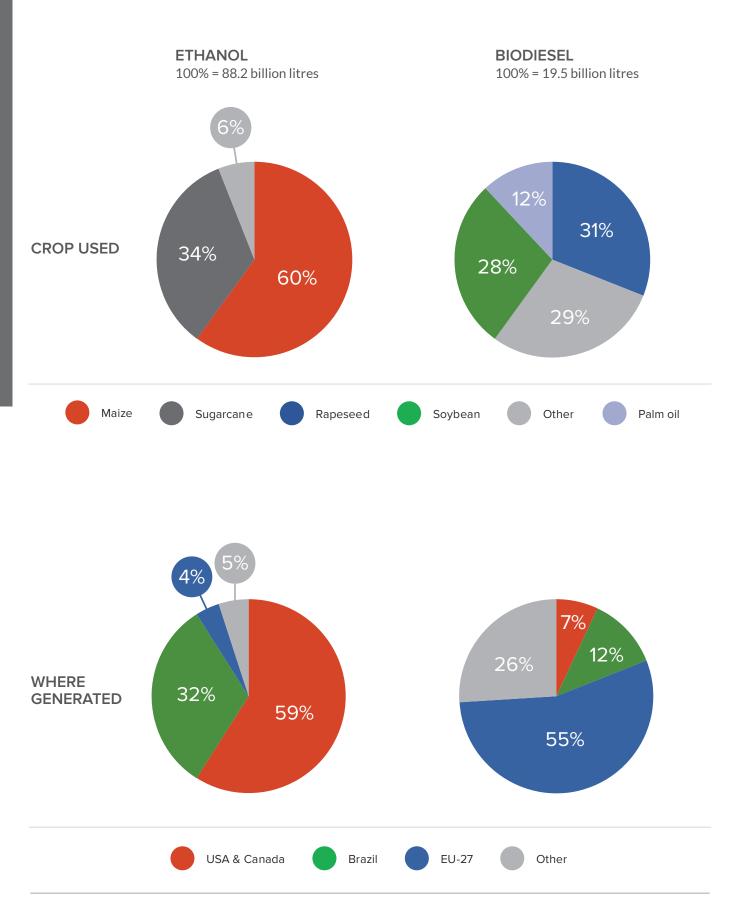
Reducing food loss and waste at scale will generate significant benefits. In developing countries, reducing losses near the farm can increase net farmer incomes, make more food available locally and even nationwide, make the country's agriculture sector more competitive, and help combat poverty – while reducing pressure on the natural resources used in farming. In developed countries, reducing food waste can improve profit margins for food retailers and restaurants, save households money, and reduce waste management costs.

#### 4.2 Reduce biofuel demand for food crops

Another demand-side opportunity concerns biofuels. Liquid biofuels – ethanol and biodiesel – provided 2.7% of the world's transport fuel in 2010, and consumed nearly 5% of world crop production in terms of energy content. Feedstocks for "first-generation" biofuels – which make up almost all the supply – are primarily major food crops, in particular maize, sugarcane, rapeseed (canola), and soybeans (Figure 4).

The widespread use of first-generation biofuels raises serious questions about the opportunity cost of using all that land, water and energy to produce fuel.<sup>113</sup> That

Figure 4: Shares of feedstocks and places in global liquid biofuels production (2010)



Source: Authors' calculations based on Searchinger et al., 2013. 117

opportunity cost varies greatly depending on the feedstock used and the policy design. For instance, sugarcane-based biofuels provide far more energy relative to inputs required than maize-based biofuels. <sup>114</sup> An additional challenge to first-generation biofuels is the impact on food prices. There is widespread agreement that biofuels played at least a substantial role, amongst other factors, in the large increase in global crop prices since the mid-2000s. <sup>115</sup> Inflexible mandates increase the price inelasticity of global demand for feedstocks in the face of supply shocks. Flexible mandates, as Brazil has used for sugarcane-based ethanol, are preferable. <sup>116</sup>

Policies that support inefficient biofuels are expensive. Transport biofuel subsidies in 2012 amounted to US\$19 billion, 118 and consumers paid tens of billions more for higher-priced food. 119 To limit cost, any policy in support of biofuels should carefully discriminate between feedstocks and focus on sources that do not compete for land and water. 120

Yet more than 30 nations have established, or are establishing, targets and mandates that call for a greater share of their transportation fuel to consist of biofuels. 121 Many of these targets hover around 10%. If such a target level were global by 2030, then meeting it with first-generation biofuels would require 23% of current crop production in energy terms. 122 The International Energy Agency (IEA) estimates that if the entire global biomass harvested as food, feed, forage and timber in 2000 were converted to bioenergy under current technologies, it would only meet 20% of world energy needs in 2050. 123 Clearly such targets cannot be met with first-generation technologies, and should be based instead on waste materials and third-generation biofuels.

Second-generation biofuels have been under development for many years, and rely on non-food biomass. The feedstocks include cellulose-rich plants and trees, agricultural by-products and food waste. Initially, development focused on using cellulose-rich plants and trees grown on natural resources that would also be suitable either for food production (crops) or carbon sequestration and biodiversity (forests). Attention has turned in recent years to using food waste (especially used cooking oil), paper, scrap wood, maize stover (leaves and stalks left after harvesting) and sugarcane bagasse (the fibre left after processing the stalks) as feedstock in biofuels, aiming to minimise both financial costs and drains on additional natural resource use. However, commercial viability to date has been limited in the absence of subsidies. Like other renewable energy sources, second-generation biofuels using wastes are likely to require transitional support for a number of years to scale and become competitive across a wider set of markets.

A recent report estimated that such waste-based biofuels could technically fuel up to 16% of all European road transport by 2030.¹²⁴ This is based on a finding that Europe has 220 million tonnes of truly unused wastes which, if used for biofuels, could displace 37 million tonnes of oil used for fuel, and on a net basis decrease GHGs that would have come from equivalent fossil fuel use by 60%, while adding €15 billion to the rural economy. Uncertainties remain, however, on technologies yet to be scaled up commercially and their need for subsidies.

Transport biofuel subsidies in 2012 amounted to US\$19 billion, and consumers paid tens of billions more for higher-priced food.

Third-generation biofuels, based on fast-growing algae and microorganisms, are now under development and in the demonstration phase. With further technological improvement and deployment, these advanced biofuels could potentially have much less impact on land and water use and food prices. While pilots exist, more R&D and demonstration is needed for these technologies to become commercially viable. (See Chapter 7: Innovation for further discussion of advanced biofuels.)

#### 4.3 Shift diets

A third demand-side opportunity concerns diets. Reducing overconsumption of food in general and of livestock products – red meat in particular – can benefit human health, national economies, and the climate. In high-income countries and increasingly in some urban areas elsewhere, overeating has become a chronic health issue. The World Health Organization estimates that 1.4 billion adults globally were overweight in 2008 and, of these, 500 million were obese. Description of normal weight. Description of normal weight.

Shifting to more nutritionally balanced diets – which includes reducing over-consumption of calories and of red meat – in high-income countries and cities where diet-related diseases are on the rise would achieve multiple benefits. It would improve human health and would reduce health care costs. It also would benefit the climate by reducing excess food consumption and the greenhouse gas emissions associated with this, particularly for beef, which is on average more greenhouse gas-intensive than other sources of protein. Better nutritional education is important, and works. Description of calories and cities and cities where would be a series of the reducing excess food consumption and the greenhouse gas emissions associated with this, particularly for beef, which is on average more greenhouse gas-intensive than other sources of protein. Description is important, and works.

#### Box 4:

#### Produce and protect<sup>133</sup>

Agricultural growth need not depend upon or trigger deforestation, if agricultural intensification is complemented by forest protection policies. The experience of Brazil provides an important example. Since 1970, crop yields in Brazil have quadrupled and livestock productivity has doubled. Brazil is presently among the three largest global producers of sugarcane, soybeans and maize, and plays a major role in the global value chain for beef. This boom in productivity is the result of many factors, including investment in the national agricultural research agency, advances in soil improvement and crop breeding, expanded agricultural credit, and rural infrastructure.

During the 1990s through 2005, however, this agricultural growth was linked with very high rates of deforestation. Productivity gains alone were not sufficiently relieving pressure to convert forests, particularly the Amazon. Complementary strategies that made clearing the forest frontier economically, legally and/or reputationally "expensive" were needed. And they came in the mid-2000s in the form of technology-enabled transparency on forest clearing activity, backed by law enforcement and agricultural finance conditioned on compliance with antideforestation policies.

The impact was significant. The rate of deforestation in the Brazilian Amazon fell by 76% between 2005 and 2012 – although there was an uptick in deforestation in 2013. During the same time period, production (by tonnage) of Brazil's major agricultural commodities increased as well. Soybean production grew by 29%, sugarcane by 70%, and beef by 8%.

#### 5. Forests

Throughout history, humanity has carved agricultural land out of natural forests, and this continues today. At least in theory, the strategies discussed in the last two sections could help ensure food security for a growing population while reducing pressure to turn more forests into cropland. But the latter is not guaranteed; higher financial returns per agricultural hectare could stimulate demand to farm even more land. Likewise, demand for timber, pulp and bioenergy is projected to grow over the next 15 years, putting even more pressure on lands currently supporting natural forests. Projections to 2050 indicate a threefold increase in wood removals by volume compared with 2010. The strategies and the second sec

Yet the value generated by agriculture in former forestlands and by the extraction of forest products also brings costs. Forests are an important form of natural capital, generating economic returns (and climate benefits) for countries, companies and citizens. The ecosystem services that

forests provide are especially important to the resilience of agricultural landscapes. For example, clearing of trees upstream and upslope creates significant erosion issues, leaching of nutrients, and water problems downstream and down slope. Thus, protecting remaining natural forests and restoring forest cover – globally and in individual regions – is a key part of feeding the world and building a resilient economy. It will become even more important as we intensify agriculture to boost crop yields and increase food production. In other words, we will need to "produce and protect" at the same time (see Box 4).

Like agriculture, which produces consumer goods (and a few intermediary products) for sale, forests can yield goods for markets, such as timber. As is the case with agriculture, increasing demand for forest products can increase pressures on land resources, although to an extent technological or organisational innovations can help to meet increased demand while minimising GHG emissions. However, for forests, the greatest economic value generated is not from products but from ecosystem services, most of which are not currently traded in markets. Leading forest specialists and economists estimate that conserved and sustainably managed forests generate more than US\$6,000 per ha per year in aggregate value, with values varying between forests and coming mainly from non-remunerated ecosystem services. 132 The preponderant importance of non-market ecosystem services, combined with the long time period required to regenerate forests, imply the need for institutions and actions to internalise the net social value of forests for all who impact on them.

#### 5.1 The natural capital of forests

Forests – ecosystems dominated by trees – today span about 4 billion ha and occupy about 31% of Earth's land area excluding Antarctica. They are home to 350 million people around the world, while 60 million indigenous peoples almost wholly depend on them for their livelihoods. And they are critical to everyone for the forest products, watershed protection, carbon storage, and other benefits they provide.

More specifically, forests are the source of several revenuegenerating benefits, including:

- Timber and pulp. Many forests are actively managed to yield timber and pulpwood. The economic value of industrial roundwood production, wood processing, and pulp and paper production amounted to US\$606 billion in 2011.<sup>136</sup> If sustainably managed, forests can continue to provide these products for generations to come.
- Wood fuel and charcoal. Forests can provide energy in the form of wood fuel and charcoal, which had a global economic value of US\$33 billion in 2011.<sup>137</sup>
- Non-timber forest products. Forests provide a range of other products that can be used as food (e.g. wild

fruits and nuts), source material for medicines (e.g. the cancer drug Taxol), dietary supplements (e.g. ginseng), traditional arts and crafts, landscape products (e.g. wood chips and pine needles for mulch and bedding), and more. The estimated economic value of non-timber forest products was around US\$88 billion in 2011.

- Crop yields. Some on-farm trees can increase agricultural productivity by preventing soil erosion, fixing nitrogen, enhancing soil organic matter, and increasing soil moisture levels. Niger, discussed earlier, is a case in point.<sup>140</sup> Likewise, forests surrounding farmland serve as habitat for bees and other crop pollinators. Forest-based pollinators in Costa Rica increase coffee yields by 20% and reduce misshapen seeds by 27% when the coffee plantation is within 1 km of a forest.<sup>141</sup> In addition, forests upstream of farmland can help ensure clean and regular water flows for downstream agriculture use.<sup>142</sup>
- Recreation. People enjoy forests for hiking, camping, hunting, bird-watching, and other forms of recreation. In China, forest-based recreation and tourism in forest parks generates about US\$3.3 billion in entry fees alone.<sup>143</sup> In the United States, recreation and tourism in national forests alone contribute \$2.5-3 billion per year to national GDP.<sup>144</sup> In some countries such as Costa Rica, forest-related ecotourism has become an important contributor to the national economy and jobs.<sup>145</sup>

At the same time, forests generate several benefits or services that help avoid real economic costs, including:

- Water filtration. Forests are important for maintaining clean, stable drinking water supplies for downstream cities and other users. 146 Rainwater percolates through forest soils before entering groundwater, filtering out impurities. Leaves and forest floor debris prevent sediment from entering streams and lakes. A US study found that drinking water treatment costs decrease as the amount of forest cover in the relevant watershed increases. In fact, the share of forest cover in a US watershed accounts for about 50–55% of the variation in water treatment costs. 147
- Landslide prevention. Through their roots and forest floor debris, forests on slopes can hold soils in place and thereby prevent landslides during heavy rain events. In Switzerland, the benefits of protected forests are estimated at US\$2-3.5 billion per year due to avoided costs of avalanches, landslides, rock falls and flooding.<sup>148</sup>
- Flood mitigation. Forests and forested wetlands can affect the timing and magnitude of water runoff and water flows by acting as "sponges". Water is stored in porous soils and debris, and then is slowly released over time. Through this process, forests can lower

- peak flows during heavy rainfall or flood events. <sup>149</sup> In the Upper Yangtze River Basin in western China, for instance, flood mitigation provided by forests saves an average of US\$1 billion annually from avoided storm and flood damage. <sup>150</sup>
- Coastal protection. By serving as "speed bumps" for incoming storms, some coastal forests can attenuate the impact of storm surges and thereby avoid costly damage. In Vietnam, the restoration of 18,000 ha of mangrove forests resulted in annual savings of US\$7.3 million in sea dyke maintenance and storm surge protection, an estimated cost-avoidance of US\$405 per hectare.<sup>151</sup>
- Air quality improvement. Forests can improve local and regional air quality. Trees can trap or absorb air pollutants – such as sulphur dioxide, nitrogen dioxide, and small particulate matter – that can trigger asthma or other respiratory problems and that are emitted by power plants, manufacturing facilities, and automobiles.<sup>152</sup>

#### Box 5:

### Why forest carbon really matters to climate change 156

Forest trees and other vegetation actually remove carbon (in the form of CO<sub>2</sub>) from the atmosphere, providing substantial climate benefits. According to one study, stopping all tropical deforestation and forest degradation could reduce carbon emissions by 5.14 gigatonnes (Gt) of CO<sub>2</sub>e per year. For comparison, emissions from fossil fuel combustion and industrial processes in 2010 have been estimated at 32 Gt CO<sub>2</sub> (±2.7).<sup>158</sup> Second, allowing all secondary forests and fallow lands from shifting cultivation systems to continue growing would sequester another 3.7 to 11 Gt CO<sub>2</sub>e per year out of the atmosphere and store it in regrowing forests. Finally, re-establishing forests on 500 million ha of land that once supported them could theoretically provide an additional global carbon sink of about 3.7 Gt CO<sub>2</sub>e per year if the annual accumulation of carbon in trees and soil were a modest 2 tonnes of carbon (or 7.34 t CO<sub>2</sub>e) per ha per year.

Thus, implementing these measures could get us a long way towards stabilising the concentration of  $\mathrm{CO}_2$  in the atmosphere. However, these figures reflect only the estimated biophysical potential. They do not factor in the opportunity costs of land in a world demanding more food and wood, nor the relative ease or difficulty of implementation.

Nonetheless, more sustainable management of the world's forest resources is a mitigation strategy that can be implemented now, and can thus lead to near-term emission reductions as we wait for emission reduction technologies in other sectors such transportation and energy to develop and evolve.

• Global climate change mitigation. Forests play a significant role in the global carbon cycle and thus in regulating the world's climate (Box 5). During the process of photosynthesis, trees absorb carbon dioxide from the atmosphere. Some of this carbon gets stored in branches, trunks and roots, while some ends up in the soil as leaves and other parts of trees decay. The world's forests absorbed an amount of CO<sub>2</sub>e equal to about half of the fossil fuel emissions in 2009. The on average, forests can store up to 32 times more carbon in live biomass than grasslands or croplands. Forests are thus at the front lines of minimising the economic risks of climate change.

Forests also play a positive role in regional and local climates. Of particular relevance to economic development is the fact that forests pump a lot of water vapour into the atmosphere and thereby can affect regional precipitation. One study found that Amazonian deforestation could lead to 12% less rainfall in the rainy season and 21% less in the dry season by mid-century. Such reductions could have significant consequences for agriculture and hydroelectric power, both inside and outside the Amazon region.

Finally, forests support more than half of the world's biodiversity. While biodiversity has its own intrinsic value, it is also the storehouse of the genetic information for the planet which underpins many of the other benefits described above and is the basis for resilience to future climate change, diseases, and other phenomena that might affect humankind.

Estimates of the value of ecosystem services provided by forests are typically very large, and mostly need to be derived from models and related calculations, as opposed to being observed in a marketplace. A new update of a landmark 1997 study illustrates the magnitudes. It estimated that forests alone in 2011 provided ecosystem services worth US\$16.2 trillion in 2011 prices. 162

#### 5.2 Trends in forest capital

Despite these benefits, market and governance failures mean that governments and companies are not sufficiently managing forests with long-term returns in mind. At the moment, the quantity and quality of this natural capital is declining. Between 2000 and 2010, the world lost on average 13 million ha of forest (gross) each year to deforestation – the clearing of forests and subsequent conversion of the underlying land to some other use. 163 This annual loss is equivalent in area to Greece. During the same decade, millions of additional hectares of forests were degraded – a reduction in biomass and carbon stocks due to fires and human-induced activities such as selective logging. 164

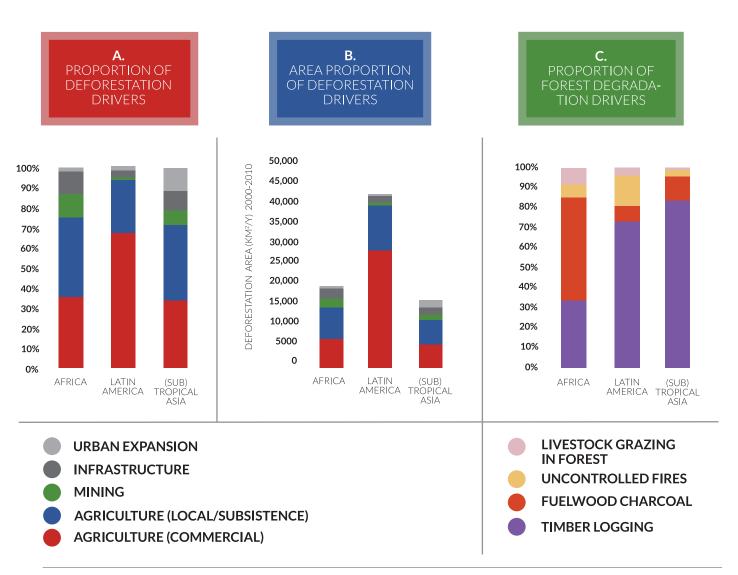
This decline poses considerable economic costs. It reduces the long-term capacity of forests to generate the revenue and avoid the costs described above. It can impact market access and performance for companies trading with concerned countries and consumers. For example, since 2008, a number of leading forest-product consuming countries have banned the import of forest products that have been harvested illegally in the country of origin. Examples include the 2008 amendments to the US Lacey Act, the EU Timber Regulation and Australia's Illegal Timber Prohibition Act. 165 These laws are beginning to pose market risks to companies that do not abide. For example, Gibson Guitar Corp. was fined \$300,000 to settle a US government probe into importing illegal wood from Madagascar. 166 Retail flooring company Lumber Liquidators' share price dropped as much as 13% immediately after US officials executed search warrants at its headquarters on suspicion of trading wood illegally logged in Russia. 167

In terms of climate, continued forest loss and degradation means forgoing some low-cost opportunities to combat climate change and adds to the economic risks of climate change. In fact, as noted earlier in this chapter, land use change – mostly deforestation and forest degradation in the tropics 169 – currently accounts for close to 20% of annual global human-induced greenhouse gas emissions when reforestation and afforestation are excluded, or about 11% of global emissions when they are included. 170

A suite of interlinked factors is driving the decline in forest capital. Proximate causes include agriculture (clearing for both crops and livestock), timber harvesting, extraction for fuelwood or charcoal, mining and road-building.<sup>171</sup> In the tropics, commercial and subsistence agriculture are the leading drivers of deforestation, while timber and fuelwood extraction are the leading drivers of degradation (Figure 5). Behind this is the increasing demand for forest products from a rising population with rising consumption.

The underlying causes are a number of market and governance failures. For instance, market prices, tax policies, lending conditions, and commodity procurement practices often do not reflect the wider economic value of a forest. In economic terms, these benefits are not "internalised" by the market. These shortcomings are compounded by the fact that decisions about the fate of a forest are often made in the absence of good information, in a non-transparent manner, and without adequate accountability. In some places, corruption and powerful vested interests hold sway, institutions are weak, and the rule of law is not enforced. And in some places, local people who live in and near forests have weak or no property rights regarding forests or the benefits derived from forests. Any form of capital – whether natural,

Figure 5: **Proximate causes of tropical deforestation and forest degradation (2000–2010)** 



Source: Kissinger et al., 2012. 174

financial or human – needed to underpin strong economic growth cannot be enhanced and utilised effectively under such market and governance failures.

### 5.3 Emerging recognition of the value of forest capital

Three general approaches to securing and increasing the value of forests' natural capital are being implemented to various degrees around the world (Box 6):

- Conserve: Avoid deforestation and degradation in remaining natural forests.
- Sustain: Manage some forests both natural and plantation forests – to yield timber, pulp, and other goods in a manner that is sustainable socially, environmentally and economically.
- Restore: Restore some of the world's degraded and lost forests into natural forests through active restoration and/or passive regeneration methods.

If effectively implemented, the combination of these approaches would enhance forest capital, helping drive economic growth while combatting climate change. And history indicates that forest recovery can go hand in hand with economic development. During the latter half of the 20th century, for instance, South Korea's forest cover nearly doubled while its economy grew more than 25-fold in real terms. Between 1986 and 2005, Costa Rica's forest cover increased nearly 20% while its economy grew 2.5-fold in real terms. Of course, numerous factors were involved with these economic transitions, and cause-effect relationships between factors are complex. Still, these examples show that deforestation is not an inevitable part of economic growth.

#### 5.4 Scaling and accelerating change

Scaling and accelerating the conservation, sustainable management, and restoration of forests will require addressing the governance and market failures that

Figure 6: South Korea: Same area before 1960 (top) and after 2000 (bottom)







#### Photo Credit: Korea Forest Service

currently undermine the natural capital of forests. There are many possible strategies for doing so. One is to incorporate the value of forests into national economic accounts, thereby appropriately recognising the contribution of forest capital to a country's growth (see Chapter 5: Economic Policy for a discussion on better accounting approaches and metrics). Another is creating, financing, and sufficiently enforcing protected areas. Yet another is building markets for wood and paper products certified as coming from sustainably managed forests and for agricultural commodities certified as sustainably grown. Although important, we do not expand upon these here. A lot of research has gone into them already. 181

Rather, based on analysis and expert input, we highlight three of the enabling factors required for any successful management of forest resources for economic and climate benefits:

- Secure tenure;
- Improved land use planning; and
- Better law enforcement.

In addition, we highlight four seeds of transformational change – some recent developments, some needing greater attention – that could result in significant economic and climate benefits:

- Technology-assisted transparency;
- Zero-deforestation supply chain models;
- Payments for watershed services; and

 Reducing Emissions from Deforestation and Forest Degradation plus (REDD+) finance.

As is the case with cities and energy, many of these strategies harness one or more of the three key drivers of change. Improving land use planning processes is a means of raising resource productivity, in this case land use productivity. REDD+ finance and payments for watershed services are a form of increasing infrastructure investment, in this case investment in the natural infrastructure of forests. Innovations in information and communication technologies are enabling neverbefore-possible transparency about forests, while zero-deforestation supply chains are an innovative new business model with great potential. Underlying these drivers of change is the potential for improvements in tenure and law enforcement – institutional conditions that set the context for how forests are managed.

#### Secure tenure

Secure tenure – the assurance that the rights, rules and institutions governing the conditions of access and use of the land and its forest resources will be respected by government and society – is an important precondition for motivating people to invest in conservation, sustainable management, or restoration of forests. Individuals, families, or communities are unlikely to invest if they do not have clear rights to, or ownership, of that land, if that land can be taken away from them without due process and fair compensation, or if they do not have rights to any of the benefits of trees on that land.

#### Box 6:

### National examples of conserve, sustain and restore

Conserve: In addition to Brazil (see Box 4), countries such as Mexico, Thailand and Panama have reduced their rates of deforestation during the first decade of this century.  $^{177}$ 

Sustain: Sweden, a leading supplier of timber, has about 80% of its forests certified as sustainably managed by either the Forest Stewardship Council or the Pan-European Forest Certification systems. <sup>178</sup>

Restore: Between 1953 and 2007, South Korea restored its forest cover from 35% to 64% of the country's total area (see photo). The South Korean forests now provide a number of important economic benefits to the country, including water benefits (US\$23 billion), carbon sequestration and air quality improvement (US\$19 billion), erosion control (US\$12 billion), forest-based recreation (US\$13 billion), and other benefits (US\$27 billion). The aggregate annual value of these economic benefits (about US\$94 billion) is equivalent to about 9% of the country's 2010 GDP.

Secure tenure has proven particularly effective when it comes to indigenous peoples and local communities with deep historical and cultural connections to the land. Emerging evidence from countries including Brazil, Bolivia, Guatemala, Mexico and Tanzania indicates that forests with clear and enforced property rights for indigenous peoples and local communities living in them are better conserved and more sustainably managed than forests that lack such security in rights. In Bolivia, for example, the deforestation rate in forests owned by indigenous communities is one-11th of the rate in other areas - which includes areas without secure tenure, privately owned forests, and those held by the government. In Guatemala, the deforestation rate in community concessions in the Maya Biosphere Reserve is one-20th of the rate in other parts of the Reserve, where the government owns and manages the forest, but illegal settlement and logging still occur. 182

Providing legal recognition of indigenous and local community rights to forests and supporting the integrity of these rights would be a low-cost way for a government to avoid deforestation and unnecessary conflict when it comes to natural resource management. Ways that governments can support these rights include mapping community forest boundaries, helping expel illegal loggers, and not granting commercial concessions within community forests.

Secure tenure is an important strategy because it addresses some of the underlying governance failures

affecting forests and because of the scale of its potential impact. More than half a billion hectares around the world are legally or officially designated as indigenous and community forests. Getting every hectare of these forests to the level of clarity and enforcement of rights as in the Maya Biosphere Reserve and in the Bolivian Amazon would help sustain the forest capital of about one-eighth of the world's forests. And potential exists in the additional forest areas held by communities under customary rights that are not yet recognised and protected by governments. 184

#### Improved land use planning

Good land use planning can help optimise how land is used, encouraging agriculture in highly productive areas and prioritising forests in areas in need of watershed protection, having high forest-dependent local livelihoods, and other factors. Tools for land use planning include forest zoning (e.g. designating protected areas), tax incentives, and more. Good land use planning provides clarity around procedures and land classifications, which can lower transaction costs and provide certainty to businesses and landowners. But in order to generate these impacts and avoid corruption, planning processes need to be transparent and participatory when being developed and enforced once approved.

Between 1986 and 2005, Costa Rica's forest cover increased nearly 20% while its economy grew 2.5-fold in real terms.

One example of improved land use planning is Colombia's expansion of its protected forest areas through the enlargement of the Serranía de Chiribiquete National Natural Park in 2013. This protected area, in a highly biodiverse region within the Amazon rainforest, increased from 1.3 million ha to almost 2.8 million ha, an area as large as Belgium. In addition to zoning, the policies and interventions summarised by the associated "Amazon Vision" initiative (which includes the expansion of Chiribiquete) also promote improved governance of forest resources, alternative low-carbon development activities, and more secure rights and livelihoods for indigenous peoples in the regions concerned, in partnership with the private sector and civil society. In the sector and civil society.

Another example is Costa Rica. The country has conserved and restored forest capital since 1986 through land use planning policies and processes, in conjunction with wider market shifts in the national economy and agricultural subsidy reforms. <sup>188</sup> For instance, the country prohibits conversion of mature

forests to other land uses. Roughly 25% of the country is zoned as protected forest, while some surrounding areas are sustainable management zones. And the nation has implemented a payment for ecosystem services (PES) system designed to encourage land managers to conserve, sustainably manage, and restore forest landscapes (Box 7). 189

#### Better law enforcement

Economists have long argued that the rule of law is an important foundation for well-functioning markets and the efficient use of capital. This is no less true for natural capital. Having clear and enforced laws increases the likelihood that private-sector actors will be able to compete on a level playing field, that decisions of public-sector actors are followed, and that natural resources will be more sustainably managed. 191

Better law enforcement is paying dividends in sustaining forest capital. For instance, a major cause of the decline in deforestation in the Brazilian Amazon from 2005 to 2012 was that the government ramped up its enforcement of the Forest Code that set limits on forest clearing. The use of remote sensing to detect infractions in near-real-time, more agents in the field to follow up on those detections, and visible applications of fines and other penalties combined to boost law enforcement at the Amazon forest frontier. 192

Law enforcement is an important strategy because it addresses some of the underlying governance failures and because of its potential scale of impact. Well-executed law enforcement can affect an entire country's forests.

#### Technology-assisted transparency

It has long been recognised that transparency regarding the physical state of forests and decision-making about forests is a critical foundation for any effort to conserve, sustain and/or restore the natural capital of forests. Recent advances in technology have the potential to amplify the power of transparency. The convergence of low-cost satellite imagery, cloud computing, high-speed internet connectivity, smartphones and social media is ushering in a new world of "radical transparency" where what is happening in a far-away forest can now be known close to home. Exemplifying this convergence, the Global Forest Watch system now makes it possible for anyone freely to identify changes in forest cover anywhere on the planet at relatively frequent time intervals. 193

This level of transparency is vital for the successful implementation of other strategies described in this chapter. For instance, it enables monitoring and verification in pay-for-performance PES finance. It enables commodity buyers and suppliers to demonstrate adherence to supply chain commitments. And it provides the information needed for better land use planning and effective law enforcement.

Technology-enabled transparency is an important strategy in part because its scale of impact is substantial. All of the world's forests now have a level of transparency that they have never had before. It is also important because it helps tackle the governance failures that prevent the full realisation of forest's natural capital. Transparency can trigger accountability, deter corruption, and empower better-informed decision-making.

#### Zero-deforestation supply chain models

Increased transparency is leading to increased corporate supply chain pressure to curtail deforestation. Because many customers and employees of companies care about forest conservation, being associated with deforestation can negatively affect a company's brand value, sales, and employee morale. And a company's brand image can constitute a large share of its corporate value. 194 Recognising this connection, some companies have taken steps to leverage their supply chain power to disassociate their business activities from deforestation-related commodities.

In Bolivia, the deforestation rate in forests owned by indigenous communities is one-11th the rate in other areas.

Starting in mid-2006, for example, members of the Brazilian Vegetable Oils Industry Association and the National Grain Exporters Association committed to a moratorium on soybeans linked to deforestation in the Amazon.<sup>195</sup> The moratorium has been quite effective; soy-linked Amazon deforestation has dropped to minimal levels. 196 More recently, members of the Consumer Goods Forum (CGF) such as Unilever and Nestlé have been making commitments to achieve deforestation-free commodity supply chains by 2020 and to curtail procurement from suppliers who do not comply. Such pledges offer a hopeful glimpse of where supply-chain behaviour is moving, and their impact is already trickling upstream to commodity producers and traders. For instance, as of mid-2014, more than 50% of globally traded palm oil is covered by "zero deforestation" commitments. 197

The zero-deforestation supply chain model is an important strategy because it addresses both market and governance failures affecting forests. To the degree that buyers follow through on their commitments, the financial flows of commodity purchases will be aligned with sustaining forest capital. And the procurement practices will necessitate heightened transparency and accountability. This supply chain model is also important because it has the potential for impact at a large scale. The CGF consists of 400 of the world's leading consumer

goods manufacturers and retailers from 70 countries with combined annual sales of €2.5 trillion. ¹98 Its members reach deep into the global supply chains that most affect the planet's forests.

Building on the CGF's work, the Tropical Forest Alliance 2020 (TFA 2020) is bringing together governments, the private sector and civil society to support zerodeforestation.<sup>199</sup> TFA 2020 members are committed to reducing the deforestation in tropical forests that is driven by production of four major global commodities: palm oil, soy, beef and paper and pulp). It includes many of the major global companies that trade these products, manufacture consumer goods containing them, and sell them. This includes companies such as Unilever, Coca-Cola, Pepsi Co, Nestlé, Danone, Kellogg, Colgate, Procter & Gamble, L'Oréal, Mars, Walmart, Cargill, Wilmar International, Golden Agri-Resources, Tesco, Casino and Carrefour. The participating companies have undertaken to remove products from deforested areas from their supply chains in some cases by 2015, and in others by 2020. In the case of palm oil, companies participating in the initiative have 15% of the total consumer market by volume, and well over 50% of the global trade in the commodity. TFA 2020 also works with the governments of the producer countries (such as Indonesia, Colombia, Nigeria and Ghana), and with international donors, including the United States and several European governments, to ensure that local producers can meet the new sustainability standards and to help support antideforestation policy. The CGF recently called for a global climate agreement that includes large-scale financial incentives for reduced emissions through REDD+.200

Together with the CGF, a number of banks have also engaged in a Banking Environment Initiative to support consumer companies in their efforts to reduce deforestation through a Soft Commodities Compact.<sup>201</sup> The Compact commits banks to work with consumer goods companies and their supply chains to develop appropriate financing solutions that support the growth of markets producing timber products, palm oil, soy and beef without contributing to deforestation. Eight banks had adopted the Compact as of mid-2014.

#### Payments for watershed services

Payments for ecosystem services (Box 7) monetise some of the economic benefits that forests provide beyond those traditionally traded in private markets (e.g. timber). One form of payment gaining traction relates to investing in forests as a low-cost means of securing stable, clean freshwater supplies. Leaders of New York City, for example, opted in the 1990s to conserve and restore forests in upstream watersheds that supplied the city's drinking water instead of investing in building an expensive new water filtration system. In so doing, the city saved \$6.5–8.5 billion while securing long-term, clean drinking

water supplies.<sup>202</sup> Others are following suit, including cities such as Quito, Ecuador; São Paulo, Brazil; and Bogota, Colombia. Investments in watershed protection upstream of Bogota are projected to save the city US\$35 million over the course of 10 years.<sup>203</sup> In essence, these payments for watershed services recognise forests as a form of natural infrastructure that can be lower cost than the traditional concrete-and-steel "grey infrastructure" of water filtration, water storage, and related technologies.

Transparency can trigger accountability, deter corruption, and empower better-informed decisionmaking on forests.

Payments for watershed services are an important strategy because they monetise one of the traditionally non-marketed benefits that forests provide and thereby better reflect the economic value of forest capital. Their scale of impact, however, will likely not be global. Not every city relies on freshwater that is filtered and moderated by upstream forests. But such payments are an investment that some cities and businesses can make that provides both economic and climate benefits, complementing the strategies described in Chapter 2: Cities. And the next 15 years are an opportune time. Analysis for the Commission has estimated water infrastructure investment at US\$23 trillion in 2010 prices, covering the period 2015-2030.<sup>204</sup> Investing in the natural infrastructure of upstream forests can be a viable alternative that could significantly reduce these projected costs.<sup>205</sup>

#### REDD+ finance

Curbing forest loss in low- and middle-income countries will require a concerted effort along three tracks. First, governments must implement sustainable land use reforms that are in the long-term interest of its economy and its people. Second, the private sector, especially global commodity sellers and buyers, must implement zero-deforestation policies and create demand for sustainable supply. Third, the international community must support both transitions through REDD+ payments – i.e. payments for verified reductions in forest emissions.

Some level of conserving, sustaining and restoring forests will be in the self-interest of governments, communities and companies in most cases, at least in the medium to long term. But this is unlikely to be sufficient to motivate the economically efficient level of investment in forest capital on its own, for two reasons. First, political economies in low- and middle-income countries often favour resources extraction in the short run. Second. a

critical portion of the benefits provided by forests are important global public goods in nature, including carbon sequestration. International financing and support, such as through REDD+, will be required to close the nearterm gap and shift the political equation.

REDD+ can help defray opportunity costs when shifting away from business-as-usual forest practices. If designed well, REDD+ programmes can help farmers and forest-dependent people adopt new practices that conserve, sustain and/or restore forests. In most cases, forest loss is driven both by market failures – primarily the lack of valuation of the global carbon externality – and governance failures.

When REDD+ was first introduced, most attention was given to the market failure. REDD+ payments were seen as a necessary financial tool to internalise the global carbon externality to match the opportunity cost of private landowners behaving rationally in functioning markets. In other words, REDD would "outcompete" profitable production that damaged forests and cause a shift away from business-as-usual forest practices.

If designed well, REDD+ programmes can help farmers and forest-dependent people adopt new practices that conserve, sustain, and/or restore forests.

If designed well, REDD+ programmes can indeed help farmers and forest-dependent people adopt new practices that conserve, sustain, and/or restore forests. In most cases, however, REDD+ payments will not need to fully compensate the private opportunity costs of individuals

or companies that wish to fell trees for timber or agricultural land.

Rather, the most important function of REDD+ payments is arguably to deal with the governance failures. REDD+ should be seen as a transitional tool to strengthen reforms intended to implement sustainable land use policies and ramp up law enforcement. It is cheaper to clamp down on illegal logging or redirect agricultural expansion to degraded lands than to pay off those causing deforestation. Seen this way, even relatively small REDD+ payments can cover the "political opportunity costs" and help strengthen the hand of reformers within public authorities to overcome vested political and economic interests to promote good governance and the rule of law. This, in turn, can increase the legal, market and reputational "cost" to those who

### Box 7: **Payments for ecosystem services**<sup>206</sup>

More than 300 payments for ecosystem services (PES) programmes have been established worldwide to support biodiversity, watershed services, carbon sequestration and landscape beauty. PES are arrangements whereby users or beneficiaries pay a provider, such as a farmer, for the ecosystem services from which they would like to benefit. Some are driven at the international level (e.g. REDD+), others at the national level, and others at the local level (e.g. payments for watershed services). The payments can be made by governments, development banks, or by private actors (e.g. beverage companies that pay upstream landowners to manage the land in ways that maintain downstream water quality and flow).

PES are estimated to channel more than US\$6.5 billion annually through national programmes in China, Costa Rica, Mexico, the UK and the US. However, in order to be effective, PES schemes require clearly defined property rights; clearly defined goals and objectives; monitoring and reporting; good enforcement; and approaches to ensure that the ecosystem benefits go above and beyond what would have occurred without PES, that they are long-lasting, and that they don't simply shift environmental damage to another location.

deforest, and create a level playing field for sustainable producers. REDD+ finance can thereby help facilitate the politically and sometimes financially costly transition toward public policies and private practices that build forest capital.

Most REDD+ financing thus far has focused on technical assistance, getting countries "ready" for larger-scale action. Areas supported include assessments of drivers of deforestation, economic impact studies, drafting national strategies and consulting key stakeholders, setting emission reference levels, developing forest and emissions monitoring, and designing payment and benefit distribution systems.

Such capacity-building has been important and will continue to be needed in some countries that lack the capacity to manage conditional cash transfer programs at an operational scale. Going forward, however, REDD+ financing will need to increasingly shift to pay-for-performance, wherein REDD+ payments are made to governments or other relevant stakeholders once they demonstrate verified emissions reductions through avoided deforestation. Payments, in other words, are tied to and timed with delivery of quantifiable results. This shift is important for creating a financial push to rectify governance and market barriers, to implement critical policy reform, to start realising emissions reductions in the near term, and to start getting funds

flowing to the people living in and around forests whose land management practices need to change.

Making financing conditional upon performance has a track record from other sectors, and is gradually being seen as good practice in development assistance. It has been used in education, health, energy, and poverty alleviation.<sup>208</sup> Brazil's highly acclaimed multi-billionreal "Bolsa Familia" programme, for instance, provides financial assistance to low-income families if their children are enrolled in school, maintain good attendance levels, receive vaccinations, etc.<sup>209</sup> The "Bolsa Floresta" program emulates Bolsa Familia for communities preserving forests.<sup>210</sup> Mexico, Costa Rica and other countries have implemented successful payments for ecosystem services schemes.<sup>211</sup> Brazil has applied the concept to both positive and negative incentives. It blocked the equivalent of US\$1.4 billion in agricultural credit on the grounds of illegal forest clearing from 2008 to 2011 - a step that played a role in curtailing deforestation rates and saved an estimated 2,700 km<sup>2</sup> of forest.<sup>212</sup>

Another example with potentially significant impacts is Indonesia, which has begun implementing land use policy reforms and law enforcement efforts following a major results-based REDD+ agreement with Norway. The forest conservation measures resemble those that led to success in the Brazilian Amazon, and represent a major policy shift.<sup>213</sup> For recipient countries such as Indonesia, key benefits of such agreements include reinforcement of high-level political commitment, internal discipline, and the multiple benefits of increased confidence in the rule of law resulting from a transparent, results-based agreement.

The Forest Carbon Partnership Facility, managed by the World Bank, has set up a carbon fund to pilot REDD+ payments. So far, eight countries have been included in the pipeline, with six more to be considered in the coming months. Donors are increasingly applying a similar approach bilaterally. Germany signed its first contract with the state of Acre in 2013 under its promising new REDD Early Movers programme, which emphasises paying for emissions reductions through existing national mechanisms for sustainable development.

For REDD+ financiers, benefits of the pay-for-performance approach include greater transparency, more accountability, and increased confidence that their investments are achieving more immediate impact. For the receiving country, key benefits include reinforcement of high-level political commitment; internal discipline; increased transparency of forest loss and what drives it; mobilisation of new internal constituencies, such as indigenous peoples and local communities advocating reforms, and the multiple benefits of increased confidence in the rule of law. This approach can also offer a welcome source of revenue to local communities and local governments.

A number of international financing streams are available to support REDD+. One assessment estimated that donors from 15 countries and the European Commission had pledged about US\$4 billion for 2010–2012 (about US\$1.3-2 billion per year); US\$2.5 billion of this has been pledged for future payments pending performance. Other studies indicate total pledge figures in the US\$3 billion range. But to sufficiently secure the world's forest capital and meet the challenge of climate change, much more REDD+ funding will be required, for capacity-building and increasingly for payments for performance.

The Stern Review, for instance, estimated that the opportunity costs of forest conservation in eight countries responsible for 70% of land use-based emissions in the early 2000s were US\$5 billion per year. The Eliasch Review estimated the cost of achieving a 50% reduction in global deforestation by 2020 via carbon markets to be US\$11–19 billion per year. This estimate is likely to be too high, since it assumed paying the global market price and the need to cover full opportunity costs. Yet these figures serve to illustrate the discrepancy between need – however estimated – and current availability of funding.

The international community has agreed on the rules for REDD+, including results-based REDD+ payments through the Warsaw Framework.<sup>220</sup> The key remaining question is how to generate the demand for emission reductions to mobilise sufficient finance. Options include carbon markets, a results-based REDD+ window in the Green Climate Fund (assuming it is sufficiently capitalised),<sup>221</sup> or countries deciding to count emission reductions from REDD+ as part of their "nationally defined mitigation contributions" to the climate agreement (or as an additional international mitigation commitment). With a clear signal for the post-2020 period agreed as part of the Paris agreement in 2015, donors could potentially cover the scaling-up of results-based finance for the remainder of this decade. But clear policy is urgently needed for the next 15 years.

#### 6. Recommendations

Several recommendations emerge from the Commission's work. We present them here in three categories, matching the structure of the discussion above:

## Enhancing agricultural productivity and resilience in developing countries

 Governments and their development partners should commit to and start restoring 150 million ha of degraded agricultural land through scaled-up investment and adoption of proven landscape-level approaches, including improved soil and water management.

The recommended amount is equivalent to restoring 12% of degraded agricultural land by 2030.<sup>222</sup> This will require working with farmers, farm groups and the private sector. Where infrastructure and cross-farm externalities are big issues (e.g. China's Loess Plateau), launching 20 new intensive projects per year, spanning 1 million ha globally, for the next 15 years could be achieved with US\$1 billion per year in new investment. Where farmers can directly recover benefits from their own actions (e.g. the Maradi and Zinder regions of Niger), with supportive policies and extension services, farmer-managed natural regeneration could restore another 9 million haper year, or 135 million ha cumulatively - a significant share of which would be landscapes incorporating agroforestry.<sup>223</sup> By year 15, the combined 150 million ha of restored agricultural lands could provide US\$30-40 billion/year in extra smallholder income, additional food for close to 200 million more people, more resilient landscapes, and an additional 2 Gt per year in sequestered CO<sub>2</sub>e.

 Multilateral and bilateral funders, as well as foundations, should sharply increase finance for climate change adaptation, prioritising the poorest farmers in countries that are exposed to significant climate hazards and lack credible access to infrastructure, alternative employment, and risk insurance mechanisms.

Specific instruments to support include infrastructure, institutions and programmes that help smallholders to invest more fully in their own market-oriented agricultural activities in the presence of rising climate risks. An example is the African Risk Capacity fund (ARC) recently launched by the African Union at a US\$200 million level, covering drought insurance in Kenya, Mozambique, Niger, Senegal and Mauritania – an innovative pilot in risk pooling across regions of Africa. Similar interventions may be useful in remote rural areas in other parts of the world, where adaptive capacity is also low.

 Bilateral donors, foundations and national governments in developing countries should collectively double the financing of crop, livestock and agro-forestry R&D in developing countries from US\$15 billion in 2008 to US\$30 billion in 2030.

The additional funding should target higher-yield and climate-resilient agriculture opportunities, and assess added value for carbon sequestration and biodiversity in the process, as in "climate-smart" agriculture. This includes (but is not limited to) stakeholder-coordinated funding through the Consultative Group on International Agricultural Research (CGIAR), which currently amounts to US\$1 billion per year.

 Governments should phase out direct agricultural input subsidies, and redirect the savings to support the efforts described above and to provide more direct support to low-income farmers.

Input subsidies – including on the order of US\$46 billion in input subsidies in China and India and US\$32 billion in input-based payments to farmers in OECD countries, among many others – reduce efficiency where inputs are overused, and add to greenhouse gas emissions, particularly when directed to nitrogenous fertiliser and electricity subsidies for pumping irrigation water. Input subsidies may still be appropriate, however, as temporary solutions to specific market failures or to help farmers in the poorest countries deal with global shocks.

#### Managing demand for agricultural products

 Nations and companies should commit to reducing the rate of post-harvest food loss and waste by 50% by 2030 relative to present levels.

In so doing, they should commit to measure, report, and take action on food loss and waste. Savings from reducing post-harvest food losses in developing countries will be vital to their being able to meet projected future food needs. A 50% reduction in global consumer food waste alone by the developed countries and middle class in developing countries could save up to US\$200 billion in food expenditures and 0.3 Gt of CO<sub>2</sub>e per year by 2030.<sup>224</sup>

• Governments that subsidise or mandate the use of biofuels should phase out these interventions to the extent that they involve food crops.

If biofuels are considered important to meeting climate and/or energy policy goals, policies should focus on supporting the development of second- or third-generation biofuels using feedstocks that do not compete in major ways for productive land and fresh water. If the purpose of the policies is to boost rural incomes, the funds can be applied to other measures that do not put as much pressure on land and freshwater resources.

#### **Forests**

 Governments, companies and trade associations should commit to eliminate deforestation from the production of agricultural commodities by 2020 and halt the loss of natural forests globally by 2030.

This target should be achieved in a manner that contributes to improved livelihoods of forest-dependent people. It builds upon progress already being made by some forest-rich countries and momentum started by the Consumer Goods Forum and the Tropical Forest Alliance 2020. Achieving it will require leveraging many promising seeds of change. For instance, advances in agricultural productivity (both on the supply and demand side) will be

needed to satisfy food needs on existing agricultural land. Likewise, improved land use planning, REDD+ finance, technology-enabled transparency, zero-deforestation supply chain models, secure tenure, and better law enforcement all have a role to play.

 Developed countries should aim to provide at least US\$5 billion per year in REDD+ financing (focused increasingly on payments for verified emission reductions).

This amount is at least a doubling of current annual financing of REDD+ and is beyond whatever funding is provided by carbon markets. There needs to be a shift from the current focus on capacity-building to incentive payments for verified emission reductions, recognising that some countries may still require financing for readiness and preparatory activities. Financing for REDD+ is an essential part of international cooperation and burden-sharing on climate, particularly since forests are providing a global public good by absorbing and storing carbon. It helps governments that are determined to protect national forest capital, but that also worry about the livelihoods of people living in and near forests and the interests of formal commercial enterprises.

 Governments should commit to and start the restoration of at least 350 million ha of lost and degraded forest landscapes by 2030.

This target complements the restoration of 150 million ha of degraded agricultural land discussed above. It is needed to catapult restoration onto the global policy agenda, raise awareness of restoration's benefits, trigger active identification of suitable areas for restoration, create enabling conditions, and mobilise the human and financial resources needed for restoration at scale. This target includes and builds upon the Bonn Challenge, an existing voluntary goal of getting 150 million ha of degraded forest landscapes into the process of restoration by 2020. Restoring 350 million ha by 2030 is consistent with Aichi Target 15, which calls for restoring 15% of degraded ecosystems, 226 and could generate net benefits on the general order of US\$170 billion per year. 227

#### **Endnotes**

- 1 World Bank data; see http://data.worldbank.org/topic/agriculture-and-rural-development. [Accessed 16 July 2014.]
- <sup>2</sup> The World Bank, 2012. Global Monitoring Report 2012: Food Prices, Nutrition, and the Millennium Development Goals. Washington, DC. Available at: http://go.worldbank.org/B8CQ09GOZ0.
- <sup>3</sup> A further 8% of agricultural land is moderately degraded, and the amount is increasing. See: Food and Agriculture Organization of the United Nations (FAO), 2011. The State of the World's Land and Water Resources for Food and Agriculture (SOLAW) Managing Systems at Risk. Rome. Available at: http://www.fao.org/nr/solaw/.
- See also work by partners of the Economics of Land Degradation: A Global Initiative for Sustainable Land Management, launched in 2013: http://www.eld-initiative.org. [Accessed 29 April 2014.]
- <sup>4</sup> Kissinger, G., Herold, M. and de Sy, V., 2012. Drivers of Deforestation and Forest Degradation: A Synthesis Report for REDD+ Policymakers. Lexeme Consulting, Vancouver.
- Available at: https://www.gov.uk/government/publications/deforestation-and-forest-degradation-drivers-synthesis-report-for-redd-policymakers.
- s We assume the population growth rate to 2040 to be 0.86% per year, following the UN's medium-variant estimate to 2050. Similarly, the urban population is projected to grow about 1.6% per year over this period, and this can be used as a proxy for growth of the middle class to a lower bound of 3 billion. An upper bound is derived from an OECD estimate of 4.9 billion middle class people in 2030. The central tendency of 4 billion seems reasonable, recognising the uncertainties in predicting global household income distribution patterns 15 years in advance.

See: United Nations Department of Economic and Social Affairs (UN DESA), 2013. World Population Prospects: The 2012 Revision. UN DESA Population Division, New York. Available at: http://esa.un.org/unpd/wpp/index.htm.

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- <sup>7</sup> The poverty figure is from: The World Bank, 2014. Poverty Overview. Available at: http://www.worldbank.org/en/topic/poverty/overview. The hunger figure is from: Food and Agriculture Organization of the United Nations (FAO), 2013. The State of Food Insecurity in the World. Rome. Available at: http://www.fao.org/publications/sofi/2013/en/.
- <sup>8</sup> The classic work on these earlier famines and their drivers remains Sen, A., 1981. Poverty and Famines: An Essay on Entitlement and Deprivation. Oxford University Press, Oxford, UK. A comprehensive assessment of why widespread severe hunger continues into the present era can be found in: von Braun, J., Vargas Hill, R., and Pandya Lorch, R. (eds.), 2009. The Poorest and Hungry: Assessments, Analyses and Actions. An IFPRI 2020 Book. International Food Policy Research Institute, Washington, DC. Available at: http://www.ifpri.org/publication/poorest-and-hungry.
- The average yield of rice in India, for example, more than doubled from 1968-70 to 2010-2012, accounting for nearly 90% of the growth in aggregate Indian rice production over the period. Calculated from FAO data at http://faostat3.fao.org/faostat-gateway/go/to/home/E. [Accessed 16 May 2014.]
- <sup>10</sup> Searchinger, T., Hanson, C., Ranganathan, J., Lipinski, B., Waite, R., Winterbottom, R., Dinshaw, A. and Heimlich, R., 2013. Creating a Sustainable Food Future: A Menu of Solutions to Sustainably Feed More than 9 Billion People by 2050. World Resources Report 2013-14: Interim Findings. World Resources Institute, the World Bank, United Nations Environment Programme (UNEP), United Nations Development Programme (UNDP), Washington, DC. Available at: http://www.wri.org/publication/creating-sustainable-food-future-interim-findings.
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- ${\tt 13}\ \ Available\ at: http://maplecroft.com/about/news/food\_security\_risk\_index\_2013.html.$
- 14 This is based on the period 1961 to 2012 inclusive. See: http://faostat3.fao.org/faostat-gateway/go/to/browse/R/RL/E Accessed 14 August 2014.
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- <sup>16</sup> See: http://www.un.org/waterforlifedecade/scarcity.shtml. [Accessed 14 August 2014.]
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The IPCC reports net total anthropogenic GHG emissions from agriculture, forestry and other land use (AFOLU) in 2010 as 10-12 Gt CO $_2$ e, or 24% of all GHG emissions in 2010. The AFOLU chapter further specifies that GHG emissions from agriculture in 2000–2009 were 5.0–5.8 Gt CO $_2$ e per year. See: Smith, P. and Bustamante, M., 2014. Chapter 11: Agriculture, Forestry and Other Land Use (AFOLU). In Climate Change 2014: Mitigation of Climate Change. Contribution of Working Group III to the Fifth Assessment Report of the Intergovernmental Panel on Climate Change. O. Edenhofer, R. Pichs-Madruga, Y. Sokona, E. Farahani, S. Kadner, et al. (eds.). Cambridge University Press, Cambridge, UK, and New York. Available at: http://www.mitigation2014.org.

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<sup>19</sup> Food and Agriculture Organization of the United Nations (FAO), 2010. Global Forest Resources Assessment 2010. FAO Forestry Paper 163. Rome. Available at: http://www.fao.org/forestry/fra/fra2010/en/.

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<sup>22</sup> Food and Agriculture Organization of the United Nations (FAO), 2012. Global Forest Land-use Change 1990–2005. Rome. Available at: http://www.fao.org/docrep/017/i3110e/i3110e00.htm.

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- <sup>24</sup> Watkins, K., 2014. Climate Risk in African Agriculture.
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- <sup>26</sup> Watkins, K., 2014. Climate Risk in African Agriculture. The Watkins paper and several cited therein from his ODI colleagues and others at the International Food Policy Research Institute make this case in detail for interested readers.
- <sup>27</sup> Asian Development Bank (ADB) and International Food Policy Research Institute (IFPRI), 2009. Building Climate Resilience in the Agriculture Sector of Asia and the Pacific. Mandaluyong City, Philippines.

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<sup>28</sup> The agricultural and rural development parts of this box are based on Bragança, A., Assunção, J., and Ferraz, C., 2014. The Impacts of Technological Change on Agricultural Development: Evidence from the Brazilian Soybean Revolution. PUC-Rio, Rio de Janeiro. Available at: http://www.economia.puc.cl/images/stories/seminarios/BRAGANCA.pdf.

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- 30 See http://www.c4rice.irri.org for details, and also Chapter 7: Innovation.
- 31 See: The new green revolution: A bigger rice bowl. The Economist, 10 May 2014.

Available at: http://www.economist.com/news/briefing/21601815-another-green-revolution-stirring-worlds-paddy-fields-bigger-rice-bowl. Rice in particular is a crop that farmers can replant from their own harvests without yield loss, so it is hard to recover the cost of private breeding.

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- 35 See FAO (2009). Food Security and Agricultural Mitigation in Developing Countries: Options for capturing synergies. Rome, FAO.
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- 37 Based on 70% of fresh water being used by agriculture and rice using 40% of all agricultural freshwater. See FAO, 2011. The State of the World's Land and Water Resources for Food and Agriculture (SOLAW). However, it is not clear how water not used would be available for other human use at the time available. Decreased fertiliser use would presumably decrease emissions, but it is hard to say by how much on a net basis.
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- 39 See: http://www.cgiar.org/resources/cgiarannual-reports/ and http://www.asti.cgiar.org/pdf/China-Note.pdf.
- <sup>40</sup> Organisation for Economic Co-operation and Development (OECD), 2013. Agricultural Policy Monitoring and Evaluation 2013. Paris. Available at: http://www.oecd-ilibrary.org/content/book/agr\_pol-2013-en.
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<sup>59</sup> The current annual projections by the USDA to 2023 confirm the outlook for high cattle prices in response to projected developing country demand, but also project maize prices in 2023 at roughly half their 2010-2012 levels.

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- 60 Ruminants are mammals that are able to acquire nutrients from cellulose in plants but in the process, they produce a lot of gas (methane), which they burp out. See: Gerber, P. J., Steinfeld, H., Henderson, B., Mottet, A., Opio, C., Dijkman, J., Falcucci, A. and Tempio, G., 2013. Tackling Climate Change through Livestock: A Global Assessment of Emissions and Mitigation Opportunities. Food and Agriculture Organization of the United Nations, Rome. Available at: http://www.fao.org/ag/againfo/resources/en/publications/tackling climate change/.
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- 62 A recent analysis of a 2006 survey of municipalities with small farms in Brazil showed that average net farm revenue per hectare employed in beef production was 29% higher, and per ha employed in dairy was 72% higher, in municipalities with higher-than-average lime use compared with municipalities with lower-than-average lime use. The additions to average income were BRL 550 and BRL 690/ha respectively (about US\$275 to \$345/ha as of this writing); the average cost of lime applied is about US\$50/ha. See: Assunção, J., Gandour, C., Hemsley, P., Rocha, R. and Szerman, D., 2013. Production & Protection: A First Look at Key Challenges in Brazil. CPI Report. Climate Policy Initiative.

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- 66 Gerber et al., 2013. Tackling Climate Change through Livestock. The low end assumes that there is little or no market value to reducing emissions, but there are efficiency savings from the technologies in question.
- 67 Personal communication from Dr. Pierre Gerber.
- 68 Although demand for individual meats is typically quite responsive to price changes (of the order of 1% decrease in consumption in response to a 1% rise in own-price), meats of different kinds are good substitutes, and consumption tends to shift to cheaper meats rather than to other foods.

  See: Wohlgenant, M.K., 1985. Estimating Cross Elasticities of Demand for Beef. Western Journal of Agricultural Economics, 10(2): 322–329. Available at: http://www.jstor.org/stable/40987719. If anything, the measured effects in this classic paper have likely been amplified by the increased consumer acceptance of chicken and leaner pork for health reasons in recent years.
- <sup>69</sup> Delgado et al., 1999. Livestock to 2020. See also: Food and Agriculture Organization of the United Nations (FAO), 2011. Global Livestock Production Systems. Rome. Available at: http://www.fao.org/docrep/014/i2414e/i2414e00.htm. By 2005, developing countries produced 72% of all poultry, 65% of which under intensive (industrial or larger-scale) conditions, and 76% of swine, 57% of which are in intensive systems.
- To Eggs in India are a case in point. India is the world's fourth largest producer and exporter, with production of 70 billion eggs in 2013, up from 27 billion in 1996. Egg producers are particularly vulnerable to transaction costs. In Hyderabad, the centre of the Indian egg zone, egg margins were at most 4% for independent producers in the early 1980s, but daily wholesale prices typically could fluctuate by 10%. Without contractual arrangements or advance information, independent producers and especially smaller ones could easily lose their investment. The industry stagnated. Then the creation of an active producer association in the early 1980s and the rapid rise of vertical coordination through contract farming since led to the industry growing at 8% per annum for 20 years with a current annual turnover of US\$4 billion at wholesale prices. In 2007, there were 200,000 layer and broiler contractors in India, with more than half having 10,000 birds or less, and only 10% were larger farms of more than 50,000 birds at any one time. See Mehta, R., and Nambiar, R., 2007. The Poultry Industry in India, FAO Corporate Document Repository, Rome.

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